

CURRICULUM VITAE

SONU KUMAR.

Lane no. – 7'B' ,
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Objective:

- To work in such a challenging environment that provides opportunities to utilize my skills and abilities and offers professional growth while being resourceful, innovative and flexible.

Strengths:

- Proficient in Microsoft office.
- business development
- Time management
- Team work
- Ability to work under pressure
- Sales
- Collaboration
- Leadership
- Interpersonal skill

Extra Curricular Activities:

- Won many prizes in Sports activities held at school level.
- Took part in college level competitions such as speech, science quiz etc... and won prizes.

Work Experience:

- HPCL Lube Sales & Marketing (Under in Distributor) January 2013to August 2015
- AGEAS Federal life insurance (Formerly known as IDBI federal life insurance) Business development executive 1September2015–13 Sept 2022.
- Pnb MetLife India Insurance Company Limited Relationship Manager From 16sep2022 to 28june 2023
 - To create database of prospective customers.
 - To prospect the customers.
 - To generate business growth company Business development executive
 - Monitor calls to ensure positive customer experience
 - Increased the customer satisfaction with improving the customer service.
 - Developed and maintained good relationship with existing as wellas new customer.
 - Increased the strong analytical, problem solving and customer interaction skill.
 - Calling customers , scheduling meetings, and giving

Personal Information:

Date of Birth	:	24 th Jan 1990
Marital Status	:	Married.
Nationality	:	Indian
Languages known	:	English, Hindi
Hobbies	:	Playing Chess and reading books.
Email	:	sonump1885@gmail.com

I hereby declare that the details given above are true to the best of my knowledge and belief.

Place:

Date:-/...../.....

(Sonu Kumar.)