



Yuvraj Bagri

Bank Collection department

Contact

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Skills

SEC and call reporting

Analytical Reasoning

Payment Acceptance

Past due balance management

Performance Improvement

Familiar with VBA programming

BAJAJ Finance Ltd. (BFL BAJAJ Finance or the Company) a subsidiary of BAJAJ Finance Ltd.

What is the best part of working at the company?

Incentive plan and free environment for work no any tracking by upper level only required Target

What is the most stressful part about working at the company?

Target issues required Target any how in BAJAJ finance full pressure

What is the work environment and culture like at the company?

Freedom for work no any office timing

Highly-qualified Collections Manager adept at helping customers develop effective payment plans using persuasive communication skills and knowledge of financial options. Bringing more than 4 years of billing-related experience. Seasoned collection manager well-versed in collections procedures, payment plans and regulatory compliance. Financially literate and sympathetic manager of corporate-hired collections and debt acquisition operations with tact in customer persuasion and empathy. Supportive and emotionally aware team member, providing guidance to employees throughout stressful and confrontational interactions with public.

Work History

2021-02 -

2024-03

Assistant Collections Manager

Bajaj Finance , Satna

- BKT-1 cases target achieved 70-74% all defaulter case example -PFRPL, PRPL RTL, PRPL, RDP, RCD, RDD, PRLTB,
- Monitored industry trends and best practices to continuously improve collections operations.
- Established internal audit procedures to validate and improve accuracy of financial reporting.
- Established and checked coding procedures, monitored reports and updated internal files.
- Prepared cash flow projections, cost analysis and monthly, quarterly and annual reports.
- Prepared internal and regulatory financial reports, balance sheets and income statements.
- Reviewed, researched, and corrected discrepancies and customer concerns.
- Improved overall financial reporting by streamlining control processes and reporting structures
- Documented interactions in computer database and updated information

Conflict resolution techniques

Department management

Invoicing expertise

Superior attention to detail

Billing concerns

Cash Flow Management

Customer Relations

Languages

Hindi

Advanced (C1)

English

Upper intermediate (B2)

Personal Details

Date of Birth: 18/06/2000

Nationality: India

Marital Status: Married

Visa Status: India

Gender: male

2020-01 -
2021-01

- Coordinated legal actions when necessary, working closely with attorneys to ensure proper documentation and representation
- Utilized advanced negotiation skills to secure favorable settlements in complex collection scenarios
- Conducted thorough credit reviews to assess risk levels and make informed decisions on extending credit or initiating collections actions
- Increased recoveries by negotiating favorable repayment terms for clients and customers
- Reconciled vendor statements and handled payment complaints or discrepancies
- Adhered to established guidelines to increase profits and collect supplier payments
- Proved successful working within tight deadlines and fast-paced environment
- Demonstrated respect, friendliness and willingness to help wherever needed
- Strengthened communication skills through regular interactions with others
- Conducted financial due diligence on potential investments and acquisitions.
- Reduced delinquency rates with proactive account monitoring and timely communication
- Created and maintained detailed records of all office activities.

Awfis Space Solutions Pvt. Ltd

Supervisor , Pune Maharashtra

- Assessed building site suitability based on topography, zoning and access to utilities.
- Facilitated smooth transitions during corporate reorganizations by developing phased move plans that minimized disruptions.
- Redesigned warehouse layouts for optimized material handling processes, leading to improved workflow efficiency.
- Prepared detailed fee estimates used to coordinate with architect-engineering firms for design services.
- Established performance metrics for team, consistently tracking progress towards goals and making adjustments as needed.
- Created successful work schedules for each

team member to maintain deadlines and fully staff shifts.

- Helped meet changing demands by recommending improvements to business systems or procedures.
- Identified operational inefficiencies and implemented corrective measures, leading to overall increase in effectiveness.
- Boosted team performance by developing customer service training materials and conducting service training.
- Conducted regular reviews of operations and identified areas for improvement.
- Communicated with vendors and contractors to incorporate input into project designs

2019-01 -
2020-01

Cashier Seals

Croma Tata Enterprises , Pune

- Enhanced customer satisfaction by providing efficient and accurate cash transactions.
- Worked with floor team and managers to meet wide range of customer needs.
- Supported management in implementing operational improvements such as updated training manuals or revised schedules.
- Identified and resolved discrepancies and errors in customer accounts.
- Counted money in cash drawers at beginning and end of shifts to maintain accuracy.
- Worked flexible schedule and extra shifts to meet business needs.
- Set up new sales displays each week with fresh merchandise.

2018-03 -
2019-01

LOTUS INFRAREALTY LTD

Sales Executive, Satna

- Target 2 Duplex Villa Sales by Incentive 1%
- generate your own leads market visit
- Contributed to architecture design discussions for future enhancements of the company's collaboration platform based on industry trends and best practices.
- Coordinated regular maintenance activities such as database compaction and server upgrades to ensure the reliability of the Lotus Notes

infrastructure.

- Established effective backup strategies for critical data stored in Lotus Notes databases, safeguarding against potential loss or corruption incidents.
- Implemented secure web connections through proper configuration of HTTP/HTTPS settings on Domino servers.
- Developed strong relationships with local businesses and community members to foster positive brand recognition in the market.
- Analyzed market trends and provided clients with valuable insights to make informed decisions about real estate investments.

Education

2020-09 - 2022-09	Master of Science: Mathematics <i>Govt. Autonomous College Satna - Satna</i>
2019-08	Bachelor Of Science: Chemistry <i>Govt. AutonomousPg College Satna - Satna</i>
2016-06	12th: Mathematics <i>Excellency H. Secondary School - Nagod</i>
2014-06	10th: Science Education <i>Saraswati Higher Secondary School Nagod - Nagod</i>

Certifications

2024-03	Experience letter
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