

Parveen Kumar
Mob. 7015591287
Email id:- prajput98127@gmail.com

Permanent Address: -
Near Guga Madi,
Village & VPO Pharal,
Distt. Kaithal, Haryana
pin 136021

Looking for a challenging job opportunity in an organization Where I could use my skill and knowledge to achieve given targets and get an opportunity to grow in career.

PROFILE SUMMARY

- **MBA from Kurukshetra University with more than 4 year of total experience.**
 - **Currently working in Fullerton India Credit co. Ltd. as a Credit Ops Executive.**
 - **Worked in Poonawalla housing Finance as a Credit Executive for 8 months.**
 - **Worked in IDFC FIRST BANK on the payroll of AVA FINACIAL SERVICES for 9 months as a Cpa.**
 - **Worked at Indiamart.com on the payroll of Spectrum Talent Management(P) ltd. for 6 months as a Sr. Sales Executive.**
 - **Experience of 1 year a n d 1 month with I process services (India) Pvt. Ltd. As a Sales Executive.**
 - **Experience of 1 years with Axis Bank Ltd. On the payroll of Axis securities and Quess corp limited as a Sales Executive.**
1. Exposure in establishing and nurturing business relationships with current and prospective customers in the assigned territory / market segment to generate new business for the organization's products / services
 2. An effective communicator with excellent relationship management skills and strong problem-solving capabilities

ORGANISATIONAL DETAIL

Currently working in Fullerton India Credit co. Ltd. as a Credit Ops Executive from Sep 2022 to till date.

Key Result Areas:

Disbursement of HL and LAP files.
Follow up of OTC/PDD docs.
Dispatch Credit Files and Legal docs.
Resolve Audit Queries.

Worked in Poonawalla housing Finance as a Credit Executive from Feb 2022 to Sep 2022.

Key Result Areas:

Login Home loan and Lap Files.
Preparation of CAM.
Joint PD with BCM.
Drafting of Case.
Legal and Technical Initiation.
Disbursement.

Worked in IDFC FIRST BANK C/O AVA FINACIAL SERVICES as a CPA From April 2021 to Jan 2022.

**Login Home loan and Lap Files.
Preparation of CAM.
Joint PD with BCM.
Legal and Technical Initiation.
Disbursement.
Dispatch disbursed Files.
Resolve Audit Queries.**

January 2020 to July 2020 Deputed at indiamart.com on the payroll of Spectrum Talent Management (P) ltd.

Key Result Areas:

- ▮ B2B Marketing
- ▮ Generate maximum leads by given data and cold calling.
- ▮ Increase company sales by converting maximum leads.

October 2018 - March 2019 - Deputed at Axis Bank Ltd. On the roll of Axis Securities as a Sale Executive in Mortgage at Chandigarh location.

Key Result Areas:

- ▮ Floating company's latest promotional sale schemes in the market to motivate dealers.
- ▮ Sourcing new business from the market through different channels.
- ▮ source new APF.
- ▮ source new connector.

April 2019 - October 2019 - Deputed at Axis Bank Ltd. On the roll of Quess corp as a Sale Executive in Mortgage at ChandigarhLocation.

Key Result Areas:

- ▮ Floating company's latest promotional sale schemes in the market to motivate dealers.
- ▮ Sourcing new business from the market through different channels.
- ▮ source new APF.
- ▮ source new connector.

Deputed at ICICI BANK on the roll of I process services (India) Pvt. ltd. from September 2017 to October 2018 as sales officer in Mortgage atChandigarh Location.

Key Result Areas:

- source new business through branch channel
- Attend the branch morning huddle.
- guide and motivate the branch team to generate new leads.

ACADEMIC DETAILS

- MBA from Kurukshetra University.
- B.B.A. from R.K.S.D College, Kurukshetra University.
- 12th from A.S. Sr. Sec. School Pundri, Haryana board of school education Bhiwani.
- 10th from A.N. Sr. Sec. School Kaul, Haryana board of school education Bhiwani.

PERSONAL DETAILS

Father Name	Raj Kumar
Date of Birth:	15 July 1992
Languages Known:	Hindi, English
Gender	Male
Marital Status	Single
Nationality	Indian

DECLARATION

I hereby declare that all the information given in my resume is true and correct to the best of my knowledge.

PARVEEN KUMAR

DATE: -

PLACE

