



B S MOUNIKA

My Contact

✉ bsmounika15@gmail.com

☎ +91 9398672522

📍 Bangalore, Karnataka district

🌐 <https://www.linkedin.com/in/mounika-bs-7023a01a5/>

Key Skill

- Sales Techniques
- Resilience
- Product Knowledge
- Organizational Skills
- Interpersonal Skills
- Problem-Solving Skills
- Communication Skill
- Adaptability

Education Background

Bachelor of Technology in
Computer Science
GITAM Deemed University,
Bangalore, 2018-2022

Achievements

- Solving complex problems and contributing to innovative solutions.
- Certified as Business Development Intern at Edubenchers
- Implementing innovative solutions that enhance customer satisfaction and retention.

About Me

Experienced Sales Development Business Executive with a proven track record of surpassing targets and cultivating strategic partnerships. Skilled in driving revenue growth, leading cross-functional teams, and implementing effective sales strategies to maximize profitability. Strong communicator with a customer-centric approach

Professional Summary:

Experienced Sales Development Business Executive adept at driving revenue growth and surpassing targets. Skilled in strategic partnership building, market analysis, and team leadership. Proficient in innovative sales strategies and fostering cross-departmental collaboration. Committed to leveraging market intelligence for sustainable business expansion.

Work Experience:

- Business Development Intern, Upskill Intern Pvt. Ltd, 2022

As a Business Development Intern, responsibilities include:

1. Efficiently managing daily tasks, especially under pressure.
2. Being detail-oriented and highly organized to support operations effectively.
3. Using analytical skills to solve problems and make informed decisions.
4. Gaining practical knowledge in market analysis, client engagement, strategic planning, and project management.

Hobbies

- Actively engaging with NAS Daily's content for insightful perspectives.
- Enjoying documentaries on various topics, especially food and business.
- Keeping up with the latest developments in the startup world, particularly fascinated by SAAS startups