

Selvam Rajamanickam

Biomedical Service

Customer focused professional with successful 13 years career in diagnostic sector. To be confident so as to reach leadership position in a progressive company where i can apply my skills and knowledge and which provides opportunities for innovative tasks.

Work History

2023-10 - **Regional Key Accounts Manager**

Current

Transasia Bio-Medicals Ltd, Bangalore

- Developed and implemented processes and strategies to achieve operational goals.
- Prepared operational budget and directed proper utilization of company resources to meet objectives.
- Monitored personnel performance to identify opportunities for improvement and develop solutions to productivity issues.
- Coordinated and scheduled field personnel to cover operations throughout assigned regional area.
- Maintained positive customer relations by addressing problems and implementing successful corrective actions.
- Handled the products like Hematology Analyzer(3 part & 5 part), Biochemistry analyzer(Semi auto & fully automated), electrolyte analyzer, Urine analyzer, ESR analyzer,etc....

2020-02 **Senior Area Field Manager**

2023-10

Biogeny Diagnostics Pvt Ltd , Bangalore

- Developed and implemented processes and strategies to achieve operational goals.
- Prepared operational budget and directed proper utilization of company resources to meet objectives.
- Monitored personnel performance to identify opportunities for improvement and develop solutions to productivity issues.
- Coordinated and scheduled field personnel to cover operations throughout assigned regional area.
- Maintained positive customer relations by addressing problems and implementing successful corrective actions.
- Handled the products like Hematology Analyzer(3 part &



Contact

Address

Bangalore, India 560100

Phone

8095566212

E-mail

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Skills

Self-Motivated

Active Listening

Problem-Solving

Sales and marketing

Languages

English (Read - Write-Speak)

Tamil (Read - Write-Speak)

Kannada (Speak)

Hindi (Speak Manageable)

Software

MS office

5 part), Biochemistry analyzer(Semi auto & fully automated), electrolyte analyzer, Urine analyzer, Specific protein analyzer, ESR analyzer,etc....

C and C++ languages

2010-08 -
2019-08

Senior Service Engineer

Operon Biotech & Healthcare , Bangalore India

- Evaluated problems and developed creative solutions by applying knowledge, skills and technical abilities.
- Visited customer locations to assess equipment functioning and develop repair plans.
- Scheduled and implemented maintenance activities for equipment.
- Resolved customer complaints in prompt, polite and professional approach.
- Developed preventive maintenance schedules to minimize downtime and optimize performance.
- Documented maintenance activities and confirmed compliance with relevant regulations.
- Handled Hematology Analyzer (3 part & 5 part) from **Mindray & Genrui** Instruments.
- Handled biochemistry analyzers (Semi auto & Fully auto) from **Mindray & Biobase** Instruments .
- Handled electrolyte , urine analyzer, ESR analyzer , Coagulation analyzer and specific protein analyzer...
- Attended Technical Training at **MINDRAY** (Delhi) , **BIOBASE** (China) and **ZONCI** (China).

Education

2004-06 -
2006-05

High School Diploma

Government Higher Secondary School - Sendurai, Ariyalur District, Tamil Nadu
Completed HSC with 70.25 % and SSLC with 88.4 %.

2006-06 -
2010-04

BE -ECE: Electrical, Electronics And Communications Engineering

Annamalai University FEAT - Chidambaram, Tamil Nadu
Completed Bachelor of engineering with 80% (8.05 OGPA)

Playing cricket , listening songs and travelling...

Hobbies : Playing Cricket , Travelling and Listening Songs.

Certifications

CADAT in NCC obtained B certificate

MONO ACTING program at FEAT

SURGE 2010 at FEAT

Interests

Reading books , listening music

Additional Information

Gender : Male
Nationality : Indian
Marital Status :- Married
DOB : 07/02/1989
Father's Name : Mr.Rajamanickam
Mother's Name : Mrs.Santhi
Contact : 8095566212