

PRITESH RATHOD

CONTACT

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EDUCATION

SilverOakUniversity

2020 - 2024

IMBA - INTERGRATED
MASTERS IN BUSINESS
ADMINISTRATION
CGPA - 7.19

HIGHER SECONDARY

ST. Mary High School

2020 - 2021
GSHEB - 54%

SECONDARY EDUCATION

ALPHA ENGLISH SCHOOL

2017 - 2018
GSEB - 64%

CAREER OBJECTIVE

To work with the company with high vision and growth culture which encourages to learn and grow. To leverage my expertise in sales and marketing to drive revenue growth and foster long-term client partnerships. Dedicated to utilizing innovative strategies and market insights to exceed organizational goals, while consistently delivering exceptional value and service to clients in the dynamic landscape of business.

WORK EXPERIENCE

COMPANY NAME- **VINIM FURNITURE PVT LTD**
DESIGNATION - **FIELD EXECUTIVE**
EXPERIENCE - **JUNE 2022 - AUGUST 2023**

- ♦ Maintained detailed records of field observations and findings
- ♦ Conducted on site data collection and analysis
- ♦ Served customer and clients with 100% accuracy

SKILLS

- ♦ Work Ethics
- ♦ MS Office
- ♦ Interpersonal Skill

LANGUAGE KNOWN

- ♦ Gujarati
- ♦ Hindi
- ♦ English

COMPANY NAME - **STARLINE CARS PVT LTD**

DESIGNATION - **RELATIONSHIP MANAGER**

EXPERIENCE - **SEPTEMBER 2023 - FEBRUARY 2024**

- Establishing and maintaining relationship with existing and new clients
- Identify and reach out to potential customers through various channels
- Improve and meet sales targets through long-term customer retention

COMPANY NAME - **WEST COAST PHARMACEUTICAL**

DESIGNATION - **EXPORT ASSISTANT/BDM**

EXPERIENCE - **FEBRUARY 2024**

- Identifying market opportunities through meetings, networking and other channels
- Prepares documents and forms to move goods efficiently through import and export steps and procedures
- Handle documentation, such as bills, packings lists, certificate of origin, invoices and commercial agreements

PROJECT

MICRO ENTREPRENEURSHIP

E-waste Management

- ♦ A platform that collect E-waste from local vendor and extract gold, silver, Aluminium and copper

INFLUENCE OF MARKETING AND CONDUCTING AN ANALYSIS OF CIGARATTE CONSUMPTION IN AHMEDABAD

AN INDUSTRIAL PROJECT REPORT ON DETAILED ANALYSIS OF BUSINESS EXECUTION IN WEST COAST PHARMACEUTICAL