

RESUME

G.GOWTHAM

Date of birth : 25/01/1989

Email: G.GOWTHAMGANESANG.VI@GMAIL.COM **Mobile:**
8668111043 and 9788881229 **Nationality:**Indian

Career Objective

To strive for excellence and continuous improvement in professional as well as personal spheres and be a part of a professionally managed organization, where I could contribute towards achievement of its objectives, making a promising career and enhance personal competencies.

Career Profile

- Experience of 4 and half years in Banking and Finance(BANCASSURANCE CHANNEL).
- Extensive experience in KYC norms and Anti Money Laundering Techniques (AML).
- Good control on Internal, Concurrent and Statutory Auditors and Compliance.
- Handling the Escalations and Customers Queries at the Branch Level and providing best customer service. • Maintaining Portfolio of HNW (High Net Worth) Customers Banking.

Technical Strength

- Extensive experience in handling Banking and Analytics related tasks in MS Word, MS Excel, and MS Power Point.

Education

- **B.E COMPUTER SCIENCE -ANNAMALAI UNIVERSITY-2010**
- **M.E COMPUTER SCIENCE-SONA COLLEGE OF TECHNOLOGY-2012**

Domain Experience

COMPANY : HDFC LIFE
DESIGNATION : CORPORATE AGENCY MANAGER

PERIOD :FEB 2016 TO MAY 2018

COMPANY. : DHFL PRAMERICA
DESIGNATION:RELATIONSHIP MANAGER.
PERIOD : MAY 2018 TO APRIL 2019

COMPANY : MAX LIFE INSURANCE COMPANY LTD
DESIGNATION. : FINANCIAL SALES MANAGER
PERIOD : APRIL 2019 TO SEPTEMBER 2020

COMPANY : NIVA BUPA HEALTH INSURANCE
DESIGNATION : ARM
DURATION : JANUARY 2022 To FEBRUARY 2024

COMPANY :MANIPAL CIGNA HEALTH INSURANCE
DESIGNATION:SUM
DURATION:MARCH 2024 TO PRESENT

Responsibilities

- Converting the suspects generated by the bank and help them in converting into positive business.
- Submitting daily management tracker by consulting the branch head and CSM (Corporate Sales Manager)
- Ensure that the branch meets all regulatory compliance standards and follows all operating policies and procedures.
- Ensure effective lobby and queue management to deliver exceptional customer service.
- Submitting the branch sales report to the respective branch and Cluster heads.

SKILLS

- Good understanding of customer psyche.
- Good interpersonal, analytical and time management skills.
- Good Communication skills.
- Customer Relationship management skills.
- Problem-solving skills.
- Ability to leverage on technology.

Permanent Address :

S/O P.Ganesan,
79E RAM NAGAR, RASIPURAM,
NAMAKKAL DISTRICT-
637408

MARITAL STATUS :Married

LANGUAGES KNOWN: Tamil and English

Declaration

I hereby declare that the above furnished Information is true to the best of my Knowledge.