

Aman Sharma

Profession

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Accomplished Sales Manager offering **Number** years of experience developing and maximizing **Type** sales. Diligent in building and retaining accounts by providing support and attentive service. Expertise in marketing strategies, product promotion and merchandising to achieve market penetration. Successful record of expanding network connections through persuasive brand imaging.

Skills

- Organizational Skills
- Sales Pipeline Management
- Business Analytics
- Prospect targeting

Work History

• Senior Business Development Executive

Simply Vyapar Pvt Ltd , Kolkata

- Adaptable and proficient in learning new concepts quickly and efficiently.
- Applied effective time management techniques to meet tight deadlines.
- Developed strong organizational and communication skills through coursework and volunteer activities.
- Learned and adapted quickly to new technology and software applications.

• Team Leader

Bharti Airtel Ltd, Howrah

- Mentored and guided employees to foster proper completion of assigned duties.
- Led cross-functional teams to execute projects on time, within budget, and with high-quality outcomes.
- Optimized customer experience by delivering superior services and effectively troubleshooting issues.
- Established open and professional relationships with team members to achieve quick resolutions for various issues.

• Home Sales Officer

Reliance Jio , Howrah

- Directed flow of traffic in construction zones and guided vehicles around automobile accidents.
- Prepared and submitted detailed reports regarding assignments and ongoing investigations.
- Drove innovation within the department by promoting creative thinking and supporting new initiatives.
- Mitigated potential risks by proactively identifying potential issues and implementing appropriate countermeasures or contingency plans as needed.

Education

• BCA: Bachelor In Computer Application

George Group Of College - Sealdah

2023-12 - Current

2022-08 - 2023-11

2021-03 - 2022-08

2023-08