



YOGESH R. NEMADE

DEPUTY GENERAL MANAGER – PROCUREMENT

Achievement-driven professional, targeting assignments in **Supply Chain Management & Procurement** with an organization of high repute.

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Key Skills

Strategic Sourcing/ Procurement

Vendor Relationship Management/
Capacity Mapping

EXIM Operations/ Contract
Manufacturing Management

Cost Optimization/ Savings/
Negotiation

Supply Chain Management

Process & Continuous Improvements

Team Building & Leadership

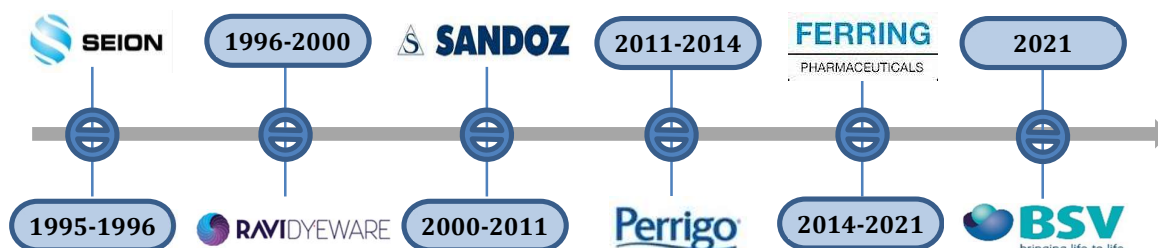
Profile Summary

- **Supply Chain Professional** offering **nearly 25 + years** of experience in spearheading SCM entailing **Direct & Indirect Procurement, Supply Planning, Vendor Engagement, Materials Management** and so on
- Rich experience in implementing various **innovative SCM processes** ensuring plans aligned with projects, manufacturing & R&D requirements.
- Pivotal in developing **sourcing strategy** with focus on transforming procurement function into a value creation group by working in **collaboration with stakeholders**, cross-function partners, strategic supplier alliances to generate Y-O-Y productivity.
- Skilled in developing & executing **demand plans** that will enable the organization to meet its supply chain requirements; expertise in analysing demand requirements to identify & resolve supply bottlenecks
- Resourceful in nurturing **relationship with vendors**, customers, transporters, shipping lines & freight forwarders, , **rate negotiations** to ensure achievement of service and quality norms for smooth flow of operations
- Expertise in managing **export/ import operations** and maintaining various documents for the same; understanding of **Customs Formalities** for Imports Exports & Domestic Business.
- Established robust supply chain processes & **SOPs**, applied cost-saving measures, streamlined workflow and developed work environment to optimize resource & capacity utilization and augment productivity
- Key contributor in various **ERP implementation** & roll-out projects on **SAP, Ariba, Navision, COUPA** .
- **An enterprising & Goal-oriented professional** with skills in leading personnel towards accomplishment of common goals

Education

- **Diploma in Materials Management** from Welinkar's Institute of Management, Mumbai, Maharashtra in 2007
- **Board of Technical Education (Chemical Engineering)** from Mumbai, Maharashtra State in 1995
- **Diploma in Office Automation & Desktop Publications**

Career Timeline



Since Oct'21 with Bharat Serums & Vaccines Limited, Airoli as Deputy General Manager- Indirect Procurement

A Company engaged in developing high range of biological, biotech and pharmaceutical products, majorly influenced in therapeutic areas of Women's health and Critical Care and IUI-IVF.

Key Result Areas:

- 🔧 Managing & directing a team of category champions responsible for CAPEX & OPEX expenditures for manufacturing, R&D, Sales & marketing, Clinical trials and some special projects.
- 🔧 Handle complex and high value procurements within budgets and timeline.
- 🔧 Deliver absolute cost saving/avoidance initiatives.
- 🔧 Assure compliance with the policy and controls by maintaining adequate workflows and protocols
- 🔧 Review and maintain good documentation practice to ensure compliance and audit ready situation.
- 🔧 Review, monitor & compile data from variety of categories & sources for analysing and better understanding.
- 🔧 Continuously improve purchasing methods/processes as a business enabler.
- 🔧 Demonstrates effective communication and problem-solving skills.
- 🔧 Managing all the purchasing activities having an operational focus along with Purchase-to-Pay (P2P) Process
- 🔧 Guiding, training and mentoring team for imparting knowledge about organizational requirements and helping them in improving their performance

Highlights:

- 🔧 Have been working on several initiatives to bring cost effectiveness and OR better service levels.
- 🔧 Process improvements using legacy data.

Jun'14 to Sept'21 with Ferring Pharmaceuticals Pvt Limited, Mumbai as Senior Manager- Purchase, Import & Export

A European Multinational Company devoted to identifying, developing and marketing innovative products in the fields of Reproductive Health (Fertility), Urology, Gastroenterology and Endocrinology throughout the country & a part of APAC region.

Key Result Areas:

- 🔧 Leading, planning & scheduling the procurement of Raw Materials, Capital Goods & Promotional Items with domestic as well as overseas suppliers as per production plan and organizational requirements
- 🔧 Delivering better fulfilment and profitability through cost reductions & quality improvements leveraging design & implementation of Procurement, Operations, Department KPIs & so on
- 🔧 Purchase operations of raw material from global sources including cost estimation and contract negotiations
- 🔧 Interfacing with various departments including Stakeholders/ Production/ Quality/ Sales & Marketing/ Logistics/ Finance/ Regulatory Agencies and Affiliate Offices for ensuring smooth operations & payments
- 🔧 Developing potential vendors (locally & globally) for the right sourcing, thereby achieving cost-effective purchases
- 🔧 Resolving supply-quality issues, arranging vendor audits, CAPAs and quality agreements; ensuring compliance to cGMP, FDA Guidelines and Internal Audits
- 🔧 Working on CDA's Supply/ Service Agreement/ Contracts and other necessary documentations with Suppliers/ Manufacturers
- 🔧 Directing Import & Export Activities of the organization entailing documentation verification, CHA coordination, clearance, duty payments, insurance claims and organizing surveys
- 🔧 Ensuring availability of stock / out of stock situations and making appropriate arrangements to ensure on-time deliveries
- 🔧 Acting as a go-to person for identifying improvement areas & driving innovative solutions towards a sustainable change

Highlights:

- 🔧 Front-led the sourcing of API, Excipients & Packaging Material for Formulation Development Projects.
- 🔧 Provided support to Formulation Development Team for identifying CMOs & CROs
- 🔧 Spearheaded Sales and Operations Planning (S&OP) Process including supply/ demand forecasting, inventory management and on-time customer delivery
- 🔧 Bagged **Collaboration Award** within 6 months of joining and another in 2019 as a **GEM- 'Going Extra Mile'** award.

Jan'11-Jun'14 with Perrigo API India Private Limited, Mumbai as Manager- Supply Chain Management**Highlights:**

- 🔧 Implemented purchase procedures & ensure adherence,
- 🔧 Drive process improvements and compliance within the department.
- 🔧 Identified & developed sources for Raw Materials, Packaging Materials, Capital Goods involving Planner/ Buyer Concept
- 🔧 Forecast procurement needs for R&D projects and production.
- 🔧 Ensured material planning, timely deliveries of material, quality of product, preparedness for statutory audits
- 🔧 Managed Supplier Rate Contracts and Annual Maintenance Contracts (AMCs)

Sep'00-Jan'11 with Sandoz Private Limited, Mumbai as Sr. Executive- Supply Chain Management

Highlights:

- Worked towards executing & optimizing global supply chain strategy through specific assignments till distribution of finished products
- Led production planning cycle, capacity management and executed material requirements through MRP processes
- Worked as a **Team Lead for Master Data & Data Migration of a Global Roll-out Project** on SAP ECC. 6.0 in 2010
- Devised integrated monthly plan for production, procurement and logistics
- Utilized inventory management techniques like opening stocks, expected receipt and consumption pattern; defined future potential shortfalls, slow-moving, non-moving inventory identification, liquidations & inventory analysis
- Performed MIS reporting for trend analysis, statistical forecasting and SCDP
- Maintained SAP master data and ensured optimum utilization of SAP for Capacity Planning, ERP Solutions, MIS Management & Raw Material Management
- Monitored & ensured zero discrepancies in warehouse & updated all documents as per statutorily & cGMP requirements with a successful EU Audit
- Collaborated with statutory bodies for obtaining necessary licenses/ sanctions and ensuring compliance with various statutory obligations
- Managed the manufacturing of APIs
- Dealt with different FDA Audits like US, European & WHO for FDA Approvals
- Awarded as **Best Technical Associate** of the Year in 2004 and thereafter **Best Performance of the Year** in 2007.

Previous Experience

May'96-Sep'00 with Ravi Dyeware Co. Ltd., Mumbai as Shift In-charge

Joined as Project Engineer for erection and commissioning of industrial equipment & PLC-SCADA based continuous process plant, with various unit operations & processes and rose to the position of Shift In-charge for the operations of Continuous Process Plant of DMA.

May'95-Jan'96 with Seion Marketing Pvt. Ltd., Indore as Service Engineer

Engaged in the erection, commissioning, troubleshooting & maintenance of all types of Water Treatment Plants; Won 3rd Prize in Dipex '95 for the project of Working Model of "Demineralised Water Treatment Plant in 1995.

Personal Details

Date of Birth: 14th April 1974
Languages Known: English, Hindi & Marathi
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