

CURRICULUM VITAE

Pintu

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Career Objective

To pursue a highly challenging career, wherein I can apply my knowledge, acquire new skills and work closely with a team of highly experienced professionals.

PROFESSIONAL EXPERIENCE: : 6 YEARS

Designation	:Industrial sales engineer
Organization	:M/S Trident Auto Component Pvt Ltd -Kanpur(U.P.)
Department	:Marketing & Sales
Duration	:October 2018 TO Jul-2022
Customer	:B.H.E.L., C.L.W., B.L.W. M.C.F.
Component name	: Locomotive Shell assembly (WAG-9HC,WAP-7)
Shell loose component	:Bolster assembly, cab assembly, roof assembly, centre sill assembly, central under frame assembly ,Headstock assembly for WAG-9HC and WAP- Loco.

COMPANY PROFILE :

TRIDENT AUTO COMPONENT PVT LTD.” IS a leading company in the field of fabrication industry.

It has its core business activities in providing engineered solution & technologies. TACPL is an authorized vendor for BHEL & Indian Railways.

M/S Trident Auto Component Pvt. Ltd. is ISO: 9001-2015 and ISO: 3834 certified:

Work Responsibilities

- 1-To maintain relationship with existing client and updating about new modification of product.
- 2-To handling client complaint and providing best solution.
- 3-To Filling tender of Indian Railway.
- 4-Follow up customers for inspection.
- 5-Monthly Industrial visit to searching new enquiry
- 6-To participate in industrial exhibition.
- 7-Meeting customer to asses their requeriments.
- 8-Developing and increasing customer base.
- 9-Preparing sales negotiation data sheet.
- 10- Attending pre-bid meetings, tender opening.
- 11- Follow up on proposal and tenders.
- 12- Negotiation and finalizing of orders.

Current Organization -

Organization Name-Aerolloy Technologies Limited, Lucknow

Working Period-From Aug 2022 to Till Now

COMPUTER KNOWLEDGE:-

- Auto CAD.
- Ms office (Word, Excel, Power point)
- SAP

STRENGTH :-

- Hard working and flexible.
- Efficient team worker & Grasping power.

Professional Qualification

- **Bachelor of Technology (B.Tech.) in Mechanical Engineering from PSIT**

**College of Engineering affiliated to Dr. Abdul Kalam Technical University,
Lucknow in 2018 with 66.1 % marks aggregate.**

Academic Qualification

- Matric from Subhash Chandra Bose intermediate college Baragaon (Ayodhya).
- 10+2 from C.C.S. intermediate college Maholi Sohawal (Ayodhya).

PERSONAL DETAILS :

- **Full Name:- Pintu**
- **Father name:- Malik Ram**
- **Date of Birth:- 20 SEPT 1991**
- **Sex & Marital Status:- Male & Unmarried**
- **Nationality:- Indian**
- **Language Known:- Hindi, English**
- **Permanent Address:-V-Barai Khurd, P-Baragaon, P.S-Sohawal
D-Ayodhya**

I hereby declare that all the information provided here in are correct to the best of my knowledge.

**DATE: Lucknow
PLACE:13.07.2024**

Pintu