

# DEVENDRA SINGH

Itaura Mod Gwalior Road Agra, 283204.

[devendra.singh\\_cs19@gla.ac.in](mailto:devendra.singh_cs19@gla.ac.in) • +91 8126683905

<https://www.linkedin.com/in/devendra-singh-cs19/>

<https://github.com/DS0123>



## CAREER OBJECTIVE

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Dynamic and result-oriented Business Associate with 1 years of experience identifying business opportunities and Tele Calling , cultivating partnership management. Adept at market analysis, strategic planning, and relationship management. Seeking to leverage proven skills in a challenging BDA role to contribute to the success of a forward-thinking organization.

## EDUCATION

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|--------------------------------------------------------------------------------------------|----------|
| <b>Bachelor of Technology in Computer Science and Engineering, GLA University, Mathura</b> | May 2022 |
| <b>Vocational Diploma in Computer Science , GLA University, Mathura</b>                    | May 2019 |
| <b>Intermediate</b>                                                                        | May 2016 |
| <b>High School</b>                                                                         | May 2014 |

## INTERNSHIP EXPERIENCE

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| <b>Udemy</b>                                                                                                                                                                                                                                                                  | June 2020 - August 2020 |
| Intern                                                                                                                                                                                                                                                                        |                         |
| <ul style="list-style-type: none"><li>Developed a dummy project using frontend technologies like HTML, CSS, JavaScript and Python.</li><li>Gain experience of working and behaving in a corporate environment.</li><li>Also learned new technologies in spare time.</li></ul> |                         |

## PROFESSIONAL EXPERIENCE

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### Byju's

BDA ( Business Development Associate)

- I have 6 month experience in sales in Byjus.
- Gain experience of working and behaving in a corporate environment.
- Also learned new technologies in spare time.

### Byju's

TeleCaller

- I have 6 month experience in Inbound and outbound in Byjus.
- Building and maintain relationships with costumer through regular follow-ups and interactions.
- Recording Costumer interactions, updating customer database, and maintaining accurate records of calls and sales.
- Lead generation.

## PROJECTS

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### Sudoku Solver

July 2020 - September 2020

Creator

- Created using HTML, CSS, and Java backtracking algorithm.

### Student Management System

March 2021 – May 2021

Creator

- Implemented to manage the student data easily
- Developed using Python and Django with Sql and CSS, html .

### Smart Door Lock

January 2018 - April 2018

Team Leader

- This project is developed on the Internet Of Things using Java..
- The moto providing easy way to lock and unlock door with using smart phone and fingerprint.

## SKILLS

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### **Technical**

- Use of Github, use IDE (Intellij) , use VS code, skilled in problem solving.
- **Language:** Python , Java , HTML & CSS , Javascript C, MySQL,

### **Professional**

- Effective Analytical Skills,, time management, active listening, ability to do work under any circumstance.
- Ability to identify and solve problems
- Computer Knowledge, Calling Query Resolution, Costumer Handling, Product Demo, Outbound/Inbound Calling.
- Convincing Skills, Domestic calling, 30 WPM Typing Speed.

## Extra/Co-Curricular Activities and certificates

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- Earned a MATREE national level tournament organize by GLA University.
- Hub Civilax ,Vollyball Tournament organize by department of civil engineering.
- Hub Civilax ,Essay Writing competition organize by department of civil engineering
- Workshop on Cloud Computing organize by department of computer science and engineering.
- Quiz adda is quiz competition organize by department of electrical engineering.
- ABHUDAYA is project competition organize by GLA University.

## CERTIFICATES

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- Earned a Python Programming Language certificate from Udemy
- Java programming language skill certificate from Udemy
- Two days International student conference (IEEE) department of computer science engineering. 018

## DECLARATION

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I hereby declare that all the above mentioned information is true and correct to the best of my knowledge.

A rectangular box containing a handwritten signature in blue ink. The signature is cursive and appears to read 'Devendra Singh'.

Signature: