

CURRICULUM VITAE

Gokila Vani.K

48/34a3 Ls.Puram 1st street,

Mettupalayam-641301, Tamilnadu.

Mob no:9344373229

Alt no. :7540006837

Email :gokila1124@gmail.com.

CAREER OBJECTIVE:

To secure a meaningful and challenging position that enables me to Learn &contribute management field &allows for career advancement.

ACADEMIC PROFILE:

Course	Institution	University	Year of passed	Percentage
B.SC(computer science)	Kongunadu Arts&science college. Karamadai	Bharathiar university	2020	76%
HSC	Vijayalakshmi Matric.Hr.Sec School.	Matric	2017	93%
SSLC	Mahajana.Hr.Sec.School	State board	2015	88%

WORK EXPERIENCE:

COMPANY : QUESS CORP (AXIS BANK LTD)

POSITION. : RELATIONSHIP OFFICER

DURATION. : MAR 2021 TO NOV 28 2022.

RESPONSIBILITY:

- Working in “**Axis Bank**” and coordinating with walk in and direct clients selling for loan products.
- Coordinating with Axis bank staff for proper allocation of work and lead generation with their reference.
- Analyse the customers need and satisfy their requirements.
- Concentration the revenue generating products to the customers.
- Identify the prospective customer for dealing the business.

- Responsible for maintaining healthy relationship with the clients and providing services to the existing as well as new clients.
- Achieving sales targets monthly & yearly.

COMPANY : AXIS BANK

POSITION. : GOLD LOAN OFFICER

GRADE : ASSISTANT MANAGER

DURATION: Dec 1 to Till present.

RESPONSIBILITY:

- Responsible for achieving the incremental "GOLD LOAN" portfolio target of the branch.
- Sourcing of new to bank customers thereby leading to increase in client base.
- Monitor and Recovery of NPA jewel.
- To generate new business through customers referrals & marketing efforts.
- Conducting Farmers meetings & Marketing activities.
- Achieving sales targets monthly & yearly.

LANGUAGE KNOWN:

Language	Read	Write	Speak
Tamil	✓	✓	✓
English	✓	✓	✓

SKILLS & NON TECHNICAL:

Operating system : Windows Xp.

Language : C,C++,COBOL.

Web Technology : HTML, HSS, XML.

ACHIEVEMENTS:

- Won 1st prize in Athletics.
- Won prize in National level thulir examination.
- Won prize in word hunt game in SNS Arts & Science College.

MY STRENGTH:

- Easily friend with others.
- Want to be unique in all and Adaptable.
- Quick Learner & Hard worker.

PERSONAL PROFILE :

Name. : Gokila Vani.K

Father Name. : R.kanagaraj

Date of birth. : 23.12.1999

Gender. : Female

Marital status : unmarried

Nationality : Indian

Declaration

I hereby declare that the above mentioned information is correct upto my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Place:. Gokilavani.k