

VIVEK KUMAR PRAJAPATI

Gurugram, India

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Education

University Institute Of Technology, Panjab University

Bachelor of Engineering ,Biotechnology, CGPA:6.01

August 2019– June 2023

Chandigarh, India

Heliger Borden Education Center

ICSE WITH PERCENTAGE : 70

March 2017

Uttar Pradesh, India

Heliger Borden Education Center

ICSE WITH PERCENTAGE : 61

March 2015

Uttar Pradesh, India

Experience

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march 2024

Operation Intern-SCM

Gurugram, Haryana

- Implementing inventory control measures to minimize carrying costs while ensuring adequate stock levels to meet demand .
- Coordinating transportation and logistics activities, including freight forwarding, shipping, and warehousing. ..
- Sourcing and procuring materials, goods, and services necessary for production or operation.

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dec 2023 – feb 2024

Business Development Executive Intern

Gurugram, Haryana

- * Successfully expanded market reach, contributing to a significant increase in revenue..
- * Identified and cultivated strategic partnerships, negotiating favorable deals for mutual benefit..
- * Implemented effective business strategies to enhance Myntra's position in the competitive e-commerce landscape.

Skills

- 1: MS Excel
- 2: Strategic Partnership Development
- 3: Negotiation and Deal Closing
- 4:Market Trend Analysis
- 5:Cross-Functional Collaboration
- 6:Revenue Growth Strategies
- 7:Communication skill

Languages

English

Hindi

Hobbies

- 1:Travel Exploration
- 1:Art and Sketching
- 1:Fitness Enthusiast
- 1:Learning