

Nikhil Yadav

Betul (Madhya Pradesh)

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CAREER OBJECTIVE

To Build Career in Growing Banking Sector, Where I Can Get the Opportunity to Prove My Abilities by Accepting Challenge, Fulfilling the Bank's Goals and Climb the Carrier Ladder Through Continuous Learning.

ACADEMIC CREDEBTIALS

Course/Degree	School/University	Grade/Score	Year
B.COM	Chhindwara University	60.67%	2023
12th	Life Career Higher Secondary School Amla	52.4%	2020
10th	Life Career Higher Secondary School Amla	50.6%	2018

COMPETENCY OVERVIEW

POST GRADUATION CERTIFICATE IN RETAIL BANKING(PGCRB)

15th May 2024-15th August 2024

Institute of Professional Banking (Indore)

Specialized Training Program for Retail Banking.

Learning Outcomes:-

- Various Aspects of Retail Banking & Its Functions
- Types of Accounts (Liabilities/Assets)-Demand Deposit (CASA), Term Deposit (FD, RD)
- KYC Policy-Valid OVDs. Documentation Required for Different Types Of Accounts.
- Account Opening Process
- Electronic Funds Transfer Modes IFSC Code, NEFT, RTGS, IMPS
- Third Party Products Mutual Funds. Demit, Insurance etc.
- Mutual Funds Concept
- Banking Sales-Prospecting, Cross Selling, Up-Selling
- Non-Financial Transactions- Form 15 G, Form 15 H, Nominee etc.
- Digital Banking-ATM's, POS, Internet Banking, Mobile Banking, UPI
- Complaint Handling-How to Resolve Customer Complaints
- Customer Service –How to Handle Angry Customer, Various Skills Required for Customer Service And Relationship Building

OTHER CERTIFICATION

- UCMAS Certification

SUBJECT OF INTEREST

- Finance, Sales, Marketing & Data Operation.

TECHNICAL SKILLS

- Basic MS OFFICE

OTHER COMPETENCIES

- Quick learner
- Time Management Abilities

PERSONAL DETAILS

- Father's Name : Mr. Anup Yadav
- Date of Birth : 15-08-2002
- Language Abilities : Hindi, English
- Address : Betul (Madhya Pradesh)

DECLARATION

I do hereby solemnly declare that all the information furnished is true to my knowledge and best to my belief.

NIKHIL YADAV