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### Academic Qualifications

Year	Degree/Examination	Board/Institute	%/CGPA	Remarks (if any)
2023	CA Final	ICAI	60.63%	<b>AIR 50</b> amongst 150k+ candidates
2020	CA Intermediate	ICAI	62.25%	<b>2<sup>nd</sup></b> highest in district
2019	CA Foundation	ICAI	65.75%	<b>Highest</b> in district
2018	Class XII	CBSE	94.5%	<b>Highest marks</b> within <b>150+</b> students
2016	Class X	CBSE	10 CGPA	<b>Highest marks</b> within <b>100+</b> students

### Work Experience

#### Accenture Strategy, Mumbai (Strategy Consulting Analyst)

Nov' 2023 – Present

PEs, ESG, Business Process Reengineering & Process Transformation	<ul style="list-style-type: none"><li>• <b>Spearheaded ESG controversy</b> impact on market share for the largest luxury car Co. (Rev. &gt; \$150Bn)</li><li>• Assisted in <b>business case</b> for one of the largest <b>Private Equity</b> firms looking for opportunities in APAC region</li><li>• <b>Devised process transformation &amp; automation</b> for e-traveling. co. <b>identifying rev leakages (&gt;₹100Mn+)</b></li><li>• <b>Managed 10+</b> team members as <b>PMO</b> along with senior manager presenting to <b>Group CFO</b> of e-comm. co.</li><li>• <b>Leading PTP</b> transformation in <b>EV manufacturing unicorn (Value generated &gt;₹10Mn+ YoY)</b></li><li>• <b>Led business development cases</b> for <b>6 clients</b> across food and beverages and e travel industries</li></ul>
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#### Unilever International, Mumbai (Industrial Training)

Apr' 2022 – Apr' 2023

The Good Cart (D2C Startup) (Singapore)	<ul style="list-style-type: none"><li>• <b>Oversaw 6 consumer engagement sessions</b>, led increase in <b>conversion rate by 2X</b>, working with <b>CEO</b></li><li>• <b>Awarded by CEO</b> for sales operational model for pivoting to <b>4X revenue growth</b> for the <b>D2C startup</b></li><li>• <b>Revamped webpage design &amp; listed products</b> to improve time spent by customer to <b>3X time spent</b></li></ul>
Finance, Operations & Process Optimization	<ul style="list-style-type: none"><li>• <b>Led 2</b> internal audits, resulting to <b>cost reduction (₹20Mn+)</b> YoY by improving working capital management</li><li>• <b>Advised</b> with business policies of <b>Bangladesh</b> entity during hyperinflation to save forex costs (<b>₹30Mn</b>)</li><li>• <b>Benchmarked MIS</b> on <b>inventory management</b> for <b>CXO</b> level, highlighting business waste leading to (<b>₹50Mn</b>) <b>working capital reduction &amp; (₹20Mn) bottom line improvement</b></li><li>• <b>Automated</b> data extraction to track the financial analysis of BGs at granular level <b>reducing time (20+hrs MoM)</b></li></ul>

#### KPMG, Pune (Articleship)

Feb' 2020 – Apr' 2022

Statutory Audit	<ul style="list-style-type: none"><li>• IFRS, IAS transition, ICOFR, SOX &amp; RBI certification engagements of domestic &amp; MNCs across <b>automobile OEM, D2C consumer goods, agritech startup &amp; chemical industry</b> with <b>market research</b></li><li>• <b>Headed</b> audit of <b>IND AS</b> transition of chemical co. with improving reporting process (Rev. &gt; ₹4,000Mn)</li><li>• Assisted in audit of <b>Slump sale</b> txn. of subsidiary of an <b>OEM</b> in <b>automobile sector</b> (Rev. &gt; ₹2,500+Mn)</li><li>• <b>Led the team</b> in audit of <b>agritech startup</b>, praised by sr. mgmt. for <b>process improvement</b> over controls</li></ul>
Valuations	<ul style="list-style-type: none"><li>• <b>Performed financial modelling</b> of subs. of <b>listed chemical co.</b> for goodwill valuation (<b>Market cap ₹39Bn</b>)</li><li>• <b>Independently Valued</b> an <b>agritech startup</b> to check going concern basis, pitching to <b>CFO &amp; partners</b> for <b>assumptions taken &amp; researched for the variables</b> considered (<b>Market Cap ₹600Mn+</b>)</li></ul>

### Positions of Responsibility

Accenture (2023)	<ul style="list-style-type: none"><li>• <b>Led</b> initiative of creating <b>2 soft skill &amp; 1 technical skill</b> trainings for team (<b>500+ participants</b>)</li></ul>
Forengers – NGO (2023)	<ul style="list-style-type: none"><li>• <b>Guided leader of quality management</b>, with defining <b>roles &amp; responsibilities</b> in framework (<b>60+ members</b>)</li><li>• <b>Supported founder</b> in obtaining <b>govt. support</b> &amp; preparing campaigns for going green (<b>500+ volunteers</b>)</li></ul>
KPMG (2021 – 2022)	<ul style="list-style-type: none"><li>• <b>SPOC</b> for new methodology implemented in firm, managing the PAN India queries (<b>helped 70+ employees</b>)</li><li>• <b>Found</b> initiative of guidance of seniors &amp; rankers, <b>represented</b> articles in <b>employee council</b> (<b>50+ employees</b>)</li></ul>

### Achievements

Professional Achievements	<ul style="list-style-type: none"><li>• <b>“UI Trait Consumer &amp; Cust. Obsession Award”</b> (2022) by <b>CEO</b> for <b>accelerating revenue in D2C startup</b></li><li>• <b>“Super Team”</b> (2021) for successful clearance from <b>PCAOB</b>, meeting <b>SOX stds.</b> without any deficiency</li><li>• <b>Recognition</b> award for outperforming and proactive approach by the <b>managing director</b> for the project</li><li>• Recommended as <b>Talent Priority and expedited promotion</b> by practice lead amongst <b>30+ candidates</b></li></ul>
Extracurricular Achievements	<ul style="list-style-type: none"><li>• <b>Ranked 1<sup>st</sup></b> in intra school <b>chess</b> event &amp; represented at district level amongst <b>25+ participants</b> (2016)</li><li>• <b>Ranked 3<sup>rd</sup></b> in intra school <b>badminton</b> competition (2017) amongst <b>20+ participants</b></li><li>• <b>Ranked 1<sup>st</sup></b> in <b>debate</b> competition (2018) in intra school competing amongst <b>30+ participants</b></li><li>• <b>Ranked 1<sup>st</sup></b> in <b>Art</b> Competition (2015) &amp; thoughtful drawing competition amongst <b>20+ participants</b></li></ul>

### Other Information

- **Set up a library** with a “Young Giants Jalna” an NGO promoting the habit of reading amongst youth (**90+ books**)
- Volunteered in activities of **conducting career counselling for kids** with NGOs and **environmental protection campaigns**
- Certifications – **Design thinking, Gen AI & ESG** Tech skills – MS Office, **Financial Modelling & Valuations**