

Address – H.No. 12 Gupteshwar Nagar Sec-7 Hiran Mangri, Udaipur (Rajasthan) 313001 – India	Mob.- +91-9929-595-630 e-mail- cfil.sanjaychoudhary@gmail.com	Date Of Birth – 01-11-1987 Marital Status – Married
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Sanjay Choudhary

<u>Objective</u>	<ul style="list-style-type: none"> To work in a result-oriented organization with a challenging work environment that seeks excellence and to grow as a key MARKETING/ and strategic partner, thereby develop and retain a true atmosphere of result inclination and organizational growth. Adding value to the organization by bring a productive, efficient leader and a committed team number.
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<u>Professional Experience</u>	<p>Aug 2022 to till date at <u>Cholamandalam Finance Co</u> ,Udaipur <u>Area Sales & Receivable Manager (CE Product)</u></p> <ul style="list-style-type: none"> Business Development & Sales promotion. Handle Sales and Service for CE product for Udaipur Zone (Banswara/Dungarpur / Rajsamand /Udaipur) Handling team for performance and target achievement in Sales and Collections. Team Review and team management Processing of files, Compiling Credit queries & PDD monitoring. Over all Collection & Sales management for all locations. <p>Feb 2019 to Aug 2022 at <u>Hinduja Leyland Finance Ltd</u> ,Udaipur <u>Hub Manager (CV/CE Product)</u></p> <ul style="list-style-type: none"> Business Development & Sales promotion. Handle Sales and Service for CV/CE product for Udaipur Zone (Banswara/Dungerpur / Rajsamand /Udaipur)
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- Handling team for performance and target achievement in Sales and Collections.
- Team Review and team management
- Processing of files, Compiling Credit queries & PDD monitoring.
- Over all Collection & Sales management for all locations.

Sep 2014 to Jan 2019 at **Location Manager (Udaipur Branch)**

- Business Development & Sales promotion.
- Handle Sales for all products(CV/CE/Used) of Udaipur Location
- Handling team for performance and target achievement in Sales and Collections.
- Team Review and team management
- Processing of files, Compiling Credit queries & PDD monitoring.
- Over all Collection & Sales management for location.
- Branch Administration

Dec 2012 till Sep 2014 at **L&T Finance Ltd.** (Construction Equipment Finance) Udaipur

Relationship Executive

- Direct Marketing & Sales promotion.
- Handle Sales of Udaipur Zone (Rajsamand, Chittorgarh, Sirohi, Banswara, Dungarpur, Bhilwara)
- Handling team for performance and target achievement
- Processing of files, Compiling Credit queries & PDD monitoring.
- Collection management for all locations.

Oct 2010 To Dec 12 at **CITI CORP FINANCE (I) Ltd.** (Construction Equipment Finance) Udaipur

Sales Officer

- Direct Marketing & Sales promotion.
- Handle Sales of Udaipur Zone (Rajsamand, Chittorgarh, Sirohi, Banswara, Dungarpur)
- Processing of files, Compiling Credit queries & PDD monitoring.

	<p>Dec 2009 To Sep 2010 at HDFC BANK LTD. (Construction Equipment Finance) Udaipur</p> <p><u>Sales Officer (Contract Executive)</u></p> <ul style="list-style-type: none"> • Direct Marketing & Sales promotion. • Handle Sales of Udaipur Zone (Rajsamand, Chittorgarh, Sirohi, Banswara, Dungarpur) • Processing of files, Compiling Credit queries & PDD monitoring. • Cross Sale of HDFC Standard Life Insurance, HDFC Ergo General Insurance.
<u>Education</u>	<p>2009-11 <u>MBA, JRNVU</u> Udaipur MBA (Marketing) from JRN Vidyapeeth University, Udaipur.</p> <p>2005 – 2008 <u>MLS University</u> Udaipur</p> <ul style="list-style-type: none"> • Completed B.Com.
	<p>2004 – 2005 <u>Central Board of Secondary Education</u> , Ajmer</p> <ul style="list-style-type: none"> • Completed Sr. Sec. Education with first class in Commerce stream

<u>Work Strength</u>	<ul style="list-style-type: none"> • Fast Learner • Ability to bear Responsibility. • Consistency in Performance. • Effective Communication Skill. • Dedication & Zeal for Work.
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<u>Hobbies</u>	<ul style="list-style-type: none"> • Listening Music. • Making Good Friends.
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<u>Current Location</u>	Udaipur
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	<u>SANJAY CHOUDHARY</u>