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Summary:

A result-oriented individual with good project management skills and willingness to learn. Proficient in fundamental valuation of companies with excellent analytical and quantitative skills. Ability to understand accounting procedure, analyse and interpret financial statements. Also possessing good interpersonal skills.

Professional Experience:

Qualmed Health Sciences Limited [July 2022 – Present]

Designation – Self Employed

- Dealing with clinical research organizations and formulation development companies for the development of nutraceutical and pharmaceutical products.
- Product selection and finalization based on market research.
- Finalizing product's composition in consultation with scientists, doctors and dietitians.
- Responsible for procurement of APIs and excipients as per required parameters. Finalization of manufacturers and vendors for same.
- Responsible for obtaining MFC, getting dossiers prepared and all other necessary documents required.
- Responsible for obtaining DCGI license, FSSAI license and all other necessary licenses required.
- Co-ordinating with CA with regards to incorporation and all other company related matters.
- Co-ordinating work with various departments of the company and responsible for other administrative activities.
- Gaining business development, marketing and inventory management experience at one of the business partners company (Universal Health Sciences). Understanding of market as well as mindset of wholesalers and retailers.
- Layana Farm (A Part of Qualmed Health Sciences Limited)
 - Responsible for overall management of Layana Farm upto October 2023.
 - Development of agricultural land into farm plots with cement roads, club house, plantation, electricity and water connection.
 - Co-ordinating work with civil contractors, civil engineer, surveyor, gardener, plumber, electrician, and labourers.
 - Arranging materials as and when required and getting them delivered on site.
 - Monitoring of day-to-day activities and expenses incurred.

EY Global Delivery Services India LLP [February 2022 – July 2022]

Designation – Tax Senior

- Review and e-filing of US federal and international tax returns.
- Supervised the work of three analysts in preparation of above tax returns.

PwC SDC (Kolkata) Private Limited [January 2021 – July 2021]

Designation – Associate 2

- Review and e-filing of US federal and international tax returns.
- Supervised the work of two associates in preparation of above tax returns.

Deloitte Tax Services India Private Limited [October 2018 – January 2021]

Designation – Tax Consultant

- Preparation of US federal (1065, 1120) and international (8865, 8858, 5471) tax returns.
- Assisted in preparation of automated excel work paper template for US international tax returns and testing of same for the purpose of software compatibility point of view.

Transparent Value Private Limited

(A Guggenheim Partners Company) [8 Months]

Designation – Equity Research Analyst

- Working on the company's RBP (Required Business Performance) methodology to value stocks through reverse DCF (Discounted Cash Flow) process and statistical techniques.
- Managing a portfolio of stocks in industrial sector. The portfolio comprises of US and European stocks from following industries:
 1. Agricultural and Farm Machinery.
 2. Industrial Machinery and Equipment.
 3. Construction Machinery and Heavy Trucks.
- Building and updating the RBP valuation model on the basis of quarterly and annual earnings release of companies to estimate RBP probability.
- Gathering and analysing data from Bloomberg, Capital IQ, earnings call transcript, company reports and presentations.
- Analysing and forecasting of financial statements of the companies.
- Preparing earnings brief and reports supporting view on stocks valued every quarter with industry and company specific information.
- Monitoring the economy, industry, keeping track of companies' news, corporate actions and incorporating the same in RBP model if it affects the valuation significantly.
- Back testing of financials to ensure viability of RBP valuation model.
- Responsible for quality assurance of valuation models and revenue growth estimates for team members.

Internship:

Birla Sun Life Insurance [5 Months]

- Training received on portfolio management, equity research and derivatives (F&O).
- Selling of insurance policy and ULIP plan.

Education:

- **PGDM (Finance)** – ITM Business School (Kharghar) – 70.8% (Period: 2015-17).
- **B. Com** – Pragati Maha Vidyalaya Degree College (Osmania University) – 83.7% (Period: 2012-15).
- **Class 12** – Sri Chaitanya Junior College – 88.2% (Period: 2010-12).
- **Class 10** – Bharatiya Vidya Bhavan Public School (Vidyasharam) – CGPA 9 (Year: 2010).

Certifications and Achievements:

- **Equity Research and Valuation Analyst** certificate issued by Finocontrol for successful completion of course involving financial modelling and preparation of valuation model of TATA Steel. Secured grade A upon evaluation.
- **Financial Modelling and Valuation Training** certificate issued by Grant Thornton for successful completion of course and passing the evaluation.
- **Beginner to Pro in Excel: Financial Modelling and Valuation** certificate issued by Udemy for successful completion of course.
- **Finance – Learning badge** issued by EY for successful completion of learning and evaluation of courses on corporate finance, capital budgeting, DCF valuation, financial statement analysis, projections, etc.
- Awarded with **best Capstone project** in post-graduation college (Thesis topic: Is it better to invest in a fund which is diversified rather than investing in a fund which is not?).

Skills:

- Business and Equity Valuation
- Financial Modelling
- Financial Statement Analysis
- Corporate and Management Accounting
- Equity Research
- Bloomberg Terminal
- Microsoft Office Applications
- Team Work

Interests:

- Playing and watching cricket
 - Binge Watching
 - Travelling
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