



IMRAN KHAN

Contact Me

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Other Info

Skills

- Channel Partner Acquisition
- Account Management
- Relationship Building
- Sales Management
- Customer Service Excellence
- Team Leadership & Training
- Client Relationship Management
- Real Estate Sales
- Communication & Negotiation
- Problem Solving & Decision Making

Languages

- English (Fluent)
- Kannada (Fluent)
- Hindi (Fluent)
- Urdu (Fluent)

Interest

- Music
- Travelling

Others

TECHNICAL SKILLS:

- MS Excel
- MS Powerpoint
- MS Word
- Typing at 90WPM



About Me

Customer-oriented professional with diverse experience in customer service, team leadership, and sales management. Adapt at building and managing relationships with channel partners, driving sales, and ensuring excellent customer satisfaction. Strong problem-solving and communication skills with expertise in handling high- pressure situations. Seeking to leverage my experience in real estate sales and account management to contribute to the growth of dynamic organization.



Experience

2021 - 2023

AIR INDIA SATS AIRPORT SERVICES PVT LTD | Customer Service Executive (Ground Handling Staff & Turnaround Coordinator)

- Coordinated with airline staff to ensure smooth operations at Kempegowda International Airport.
- Assisted in passenger check-in, baggage handling, and ensuring all travel documentation was correct.
- Collaborated with team members to solve operational problems quickly and efficiently.
- Worked with airlines including Air India, Saudia, Thai Airways, Malaysia Airlines, and others.

2023 - 2024

Futurz Staffing Solutions Pvt Ltd | Customer Support (Team Leader)

- Managed a team of telecallers, ensuring they met targets for customer acquisition and lead conversion.
- Conducted performance monitoring and maintained detailed records of sales activities.
- Developed strategies to enhance team performance and improve lead generation.
- Maintained relationships with existing clients and ensured high levels of customer satisfaction.

2024 - Present

Etunes Experience Management | Telecaller/Sales Management

- Engaged with clients in the real estate sector, selling properties like "The Presidential Tower and Tata New Haven".
- Developed and nurtured relationships with channel partners to drive lead generation and sales.
- Provided accurate property details and encouraged clients to visit sites.
- Managed client expectations and closed sales by understanding their needs and offering tailored solutions.



Education

2004 - 2017

New Century School | Primary Education

10+2

2017 - 2020

Acharya Institutes | Diploma In Commercial Practice

2020 - 2021

Flight Crew Aviation Academy | Diploma In Airline And Aviation Management