

G SWATHI

[govinduswathi504@gmail.com](mailto:govinduswathi504@gmail.com)

9963125914

## OBJECTIVE

Challenging graduate seeking a Business Development Associate position to leverage skills in identifying growth opportunities, building strategic partnerships and driving revenue. Committed to delivering innovative solutions that contribute to organizational success while fostering client satisfaction.

## EDUCATIONAL QUALIFICATION

QUALIFICATION	INSTITUTE	ACADEMIC YEAR	PERCENTAGE
B. Tech (Civil Engineering)	Sri Venkateswara University College of Engineering	2020-24	78%
Intermediate (MPC)	Mother Teresa Junior College	2018-20	97%
SSC	Universal high school	2017-18	97%

## TECHNICAL SKILLS

- Sales
- MS Word
- MS Power Point
- MS Excel

## SOFT SKILLS

- Customer Orientation
- Communication
- Relationship building
- Sales presentation
- Organizational skills

## PROJECTS

- Involved in community service project and identified the problems in that particular society.
- Actively communicated with the people and interacted well.

## CERTICATIONS

- Completed integrated marketing and communication course from Swayam Portal.

## LANGUAGES KNOWN

- Telugu
- English

## OTHER ACTIVITIES

- Browsing internet
- Cooking