

S AMARNATH

samarnath1418@gmail.com

9642701418

OBJECTIVE

Challenging graduate seeking a Business Development Associate position to leverage skills in identifying growth opportunities, building strategic partnerships and driving revenue. Committed to delivering innovative solutions that contribute to organizational success while fostering client satisfaction.

EDUCATIONAL QUALIFICATION

QUALIFICATION	INSTITUTE	ACADEMIC YEAR	PERCENTAGE
BBA	DRAVIDIAN UNIVERSITY	2020-23	89%
Intermediate (MEC)	Sai Sri Chaithanya Junior College	2018-20	78%
SSC	ZPHS	2017-18	90%

TECHNICAL SKILLS

- Business Relationship Management
- MS Word
- MS Excel
- MS Power Point
- Sales

SOFT SKILLS

- Communication
- Sales Process Implementation
- Time management
- Relationship building
- Multitasking

INTERSHIPS

- Sales Executive Intern at Sri Mahalakshmi Textiles
- Worked as Intern at grama Sachivalayam and analyzed the schemes by AP Government

PROJECTS

- Have done a project of social awareness on technology in rural areas.

LANGUAGES

- Telugu
- English
- Kannada (Intermediate)

OTHER ACTIVITIES

- Playing cricket, Browsing Internet