

EDUCATION

Kristu Jayanti College, Bangalore | April 2024

Bachelor of Commerce integrated with Certified Management Accounting, Aligned with Miles Education Training Program Minor in Business Analytics, Portfolio Management

Honors & Awards: Awarded: "Best CEO" Title at Inter & Intra College Level multiple times (2022-2024), Honored as best Entrepreneur in college (2023), Recognized as the "Best Biopreneur" and "Best Debater" at the Institute of Bioinformatics and Applied Biotechnology (IBAB) level (2023).

PROFESSIONAL

Cult Fit Healthcare

Bangalore, India
Sept 2024 - Dec 2024

Branch Manager - Healthcare

- Researched company products and strategies to create pitchbooks for client meetings
- Generated over ₹3.5M in revenue from a single branch through strategic management.
- Managed multiple branches, focusing on operational excellence and revenue generation

Subco Industrial

Trivandrum, India
May 2024 - Aug 2024

Financial Analyst - Metal Fabrication industry

- Built financial models and guided the firm from an ₹2M net loss to ₹2M profita
- Researched 8 emerging market trends and developed 20+ strategic recommendations for capital allocation.

Trifid Media

Dubai, UAE
Nov 2023 - Jan 2024

Sales And Marketing Specialist

- Cultivated a pipeline of 20+ potential clients, securing agreements with 7
- Created 50+ engaging social media posts, resulting in 12M+ views
- Played a key role in the launch of new products, working directly with the founders.

Al Areej Metal Industry

Dubai, UAE
May 2022 - July 2022
May 2023 - July 2023

Management Consultant Intern - Metal Fabrication industry

- Created 12 client-ready decks on products and service, resulting in over \$2 million in sales.
- Restructured labor timing, resulting in increased productivity and efficiency by 18%.
- Converted the compensation system to a wage-based model, resulting in increased productivity

LEADERSHIP & ACTIVITIES

Subco Industrial

Trivandrum, India
May 2024 - Aug 2024

Financial Management & Strategic Planning

- Responsible for organization's budgeting/finances, annual tax reporting, and fundraising efforts
- Developed and executed financial strategies to improve cash flow and sustainability

Al Areej Metal Industry

Dubai, UAE
May 2022 - July 2022
May 2023 - July 2023

Investment Management & Technological Innovation

- Oversaw the creation and development of an investment fund with a 10% return in 3 months
- Created a web-based HTML smartphone application to foster smooth internal communication

IBAB

Bangalore, India
Feb 2023

International Corporate Case Competition

- Awarded Best CEO, Best Biopreneur of 2023 among international Phd Candidates
- Awarded Best Debater of 2023 among international Phd Candidates

SKILLS & INTERESTS

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|----------------|--|
| Skills | ▪ Microsoft Excel, Power BI, Ai Integrated Excel, Powerpoint, Microsoft Office Suite |
| Interests | ▪ Personal stock portfolio management, Networking, Boxing, Arm wrestling |
| Proficiency | ▪ Microsoft Office, Visualization Tools, Financial Analytics, Presentation |
| Favorite Books | ▪ Influence, Art of Seduction, Manifest, Master your Emotions, Atomic Habits |
| Personal Feats | ▪ Managed food stalls in Bangalore to analyze customer preferences and market trends, Led multiple food stalls in Bangalore for customer understanding |