

# mohit sharma

## About Me

Dynamic and results-driven Financer with a strong background in loan consulting, digital marketing, and direct sales. Possessing in-depth knowledge of financial products, risk assessment, and credit underwriting, I specialize in helping clients secure tailored loan solutions with a focus on customer satisfaction and long-term value. With a proven ability to build strong client relationships and drive revenue growth, I thrive in fast-paced, target-driven environments



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## Experience

**Direct Sales Agent (DSA) – Loan Services**  
Self-Employed / Freelance jaipur  
April 2024 – august 2025

**Successfully assisted clients in securing personal, business, and home loans by partnering with multiple banks and NBFCs**

Managed end-to-end loan processing including lead generation, client profiling, documentation, and follow-up until disbursement

## Education

2023  
2024

● **Bachelor of Computer Applications (BCA)**  
JECRC University  
Jaipur" Rajasthan

## Skill

- **Client Acquisition & Relationship Management**
- **Credit Profiling & Initial Screening**
- **Documentation & KYC Compliance**
- **Lead Generation & Follow-ups**
- **Sales Target Achievement**
- **Coordination with Banks & NBFCs**
- **Negotiation & Persuasion Skills**
- **Digital Marketing for Lead Generation**