

JENIBA JESUMARIYAN

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OBJECTIVE

To apply my skills and knowledge to make a meaningful contribution to company success and to have a continuous learning and develop my skills to ensure my career growth.

PROFESSIONAL EXPERIENCE

Employer 1 : ICICI Prudential Life Insurance, Nagercoil

Designation: Unit Manager

Duration : 26 February, 2021 to 23 August, 2021

Roles and Responsibilities:

- Hiring financial advisors to source the business
- Giving appropriate product and sales training to achieve the target
- Educating to become IRDA certified financial advisors
- Identifying the potential leads
- Converting the leads into sales

Employer 2 : HDFC Sales Private Limited, Bangalore

Designation : Officer

Duration : 22 May, 2018 to 31 October, 2019

Roles and Responsibilities:

- Calculating the loan eligibility based on the income and property cost
- Checking the CIBIL score of applicants
- Verifying the KYC and income related documents of applicants
- Verifying the property related documents and initiating for legal and technical team verification
- Generating file numbers and process it further
- Coordinating with team members to know the business performance of each individuals and maintaining data on daily basis

ACHIEVEMENT

Best performer reward to achieve the targets in the contest Feb'19 – March'19 at HDFC LTD.

SKILL/KNOWLEDGE

- Financial Services
- Customer Service Skill
- Team working and Leadership
- Risk Return Analysis(Beta Analysis)
- Microsoft Office: Word, Excel, PowerPoint, Outlook, SharePoint, Skype

ACADEMIC PROFILE

Degree & Course	University /Board	Institution/ College name	Year Of Passing	Percentage
MBA (Finance & Marketing)	Bharathiar University, Coimbatore	GRG School Of Management Studies, Coimbatore	2017	73
B.E (Electronics and Communication Engineering)	Anna University, Chennai	Prince Dr. K. Vasudevan College of Engineering & Technology, Chennai	2015	73
HSC	State Board of TamilNadu	Providence Higher Secondary School, Kanyakumari	2011	84
SSLC	State Board of TamilNadu	Providence Higher Secondary School, Kanyakumari	2009	94

PERSONAL DETAILS

Name	Jeniba Jesumariyan
Present address	13/76c, Patharai, Colachel, Nagercoil, Kanyakumari-629159
Date of birth	6th October 1993
Marital status	Married

Sex	Female
Languages known	English, Tamil, Malayalam

DECLARATION

I solemnly declare that all the information furnished above is factually correct and true to the best of my knowledge and belief.

Place:Nagercoil

Date:

Signature
(JENIBA)