

Goutham Oruganti



Date of Birth: 7th June, 1993.
Nationality: Indian
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WORK EXPERIENCE

- Amazon Develop Centre, Amazon India Pvt. Ltd.,** ERC Sr. Associate Oct 2020 - present
- Working in HR services, Amazon Covid Resource Centre
 - Dealing with the leave and pay approvals of Covid affected US Amazon Employees, sanctioning Special Grant Pay (SGP) for the Quarantine period of 14 days; Salesforce is used as a support platform for the case management of the Employees.
 - I have also performed Internal Quality Audits for the team by understanding the pros and cons of the tool and have directly dealt with the leadership team in bringing about the internal process changes.
- ICICI Prudential Life Insurance,** Business Trainee May 2019 - Aug 2019
- Worked as the Unit Manager in the Agency Channel
 - Dealt with the recruitment of Financial Advisors and insured the lives of the customers who wanted to opt for the Life Insurance.
- Universal Enterprises,** Sales Supervisor May 2015 - April 2016
- Sales supervisor who managed the team of contract workers.
 - Dealt with the extracted slaked lime slurry collected from the Vizag Steel Plant, Hindustan Ship Yard, Dock Yard and sent as raw material to the commercial constructions.

INTERNSHIP

Market Penetration of rugged computing systems (M.B.A)

May 2019 – June 2019

- Dealt with the cold callings and in making appointments to meet and have the client's feedback regarding GETAC rugged laptops.
- Trained at Hyderabad and dealt with the scientists of RCI Lab (Research Centre Imarat – Dr. A.P.J Abdul Kalam Missile Complex.
- Handled over 50 plus clients which include Jindal Steel Plant, Odisha Mining Corporation, TATA Steel Plant etc., around 20 Mining Companies, around 15 Computer resellers, over 10 Automobile Service Plants which include Audi, Volvo, Mercedes, Ford, Maruti etc.

EDUCATION

M.B.A , Gitam Institute of Management, Marketing & Finance

- Grade Point Average: 7.42 / 10 June 2017 – April 2019

B. Tech, M.V.G.R College of Engineering, Mechanical Engineering

- Grade: 64.25% October 2010 – April 2015

12th Board, Sri Chaitanya Junior College

- Grade: 69.40% March 2008 – March 2010

ACADEMIC PROJECTS

Customer Satisfaction (M.B.A)

March 2019 – April 2019

- Project done in Mahindra Automotive Service Centre, Visakhapatnam.
- Dealt with the Customer Satisfaction in the service provided by the service centre and their feedback.
- To study about the Sales and Services of the Mahindra Automotive Service Centre.

Open Source Straight-cut motion Controller for 3-axis milling machine (B. tech)

February 2015 – April 2015

- Working prototype of CNC milling machine controlled and programmed using Arduino Uno microcontroller.
- The prototype is connected with a Bluetooth module where it gets connected wirelessly and controlled using the smartphone with the Arduino application.
- The axis movements are given as commands through the smartphone where the prototype is being controlled for the machining process.
- The main aim of the project is to eliminate the G-codes and M-codes used in the actual CNC machine and the wireless controlling.

CERTIFICATE COURSES

Central Institute of Tool Design, Master Certificate in Tool Design

April 2016 – October 2016

- Grade: A

Attal Academy, Tally Financial Accounting, Tally.ERP 9

January 2019 – February 2019

- Grade: A

SKILLS

Technical

- **Tool Design:** Catia V5, Pro-E, Solid Works, NX Unigraphics
- **Analysis:** Ansys, Hyper mesh
- CNC Programming
- Tally ERP version- 9

Transferrable

- Skilled in Microsoft-Word, Excel and Power Point.
- Ability to work in a team as well as independently.

Languages

- **English, Hindi & Telugu** (Read, Write & Speak)

ACHIEVEMENTS

- Certificate of Participation from GITSM GWFM CHRO Conclave organized by GITAM School of International Business on November 24th, 2018 in Visakhapatnam.
- Certificate of Appreciation by National Service Scheme, Ministry of Youth Affairs and Sports, Government of India for participating in NSS Program on the theme “Swachh Bharat – Beach Cleaning” on 4th November, 2018 in Visakhapatnam.
- Certificate of merit for placing 2nd in short film contest held at GITAM Excellence Meet (GEM) fest held at GITAM Institute of Management in the year 2017.
- Certificate of Recognition for active volunteering in Marketing department for GEM fest in the year 2017.
- Certificate of merit for placing 1st in Photography event conducted at VITAM College of Engineering, Visakhapatnam in the year 2015.
- Appreciated with a gold medal & cash prize by the Vice President of TCS, Deccan Park, Hyderabad for achieving the best student academic project award representing from M.V.G.R College of

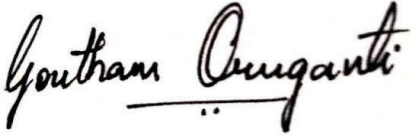
Engineering in the year 2015.

- Certificate of merit for placing 2nd in Rover Race for Sanketh-2K13 fest conducted by Sankethika College of Engineering, Visakhapatnam in the year 2013.

HOBBIES & INTERESTS

- **MUSIC:** Singing, Composition & Jazz Player
- **SHORT FILMS:** Script-Writing, Story Development
- Water color Paintings, Pencil Sketches, Photography, Cooking & Travelling.

Visakhapatnam, 03rd August, 2021



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