

Sahil Gupta

Chartered Accountant

Hardworking Account Manager gifted at lead generation and efficiently resolving customer issues. Engaging and personable to increase business opportunities through outstanding client presentations, effective communication skills and a dedication to customer service.

Work History

**2017-03 -
Current**

Marketing Manager

M.S. Traders, Amritsar, Punjab

- Developed and implemented effective sales strategies to boost sales and customer satisfaction ratings.
- Adjusted and established selling prices by monitoring competition, costs and supply and demand.
- Analyzed sales performance to identify areas of weakness, making recommendations to improve sales.
- Boosted marketing, reviewed pricing strategies and expanded distribution channels to increase sales revenue.
- Increased profits through providing excellent customer service, following established guidelines and auditing sales reports.
- Maintained up-to-date knowledge of competitor products and pricing in market served.

**2015-09 -
2017-10**

Partner

Neeraj Sharma & Co., Amritsar, Punjab

- Tax Audit
- Company Audit
- Statutory Bank Auditor of Canara Bank
- Stock Audit on behalf of OBC
- Concurrent Bank Audit PNB
- Filing Income Tax Returns
- Filing Service Tax Returns

Contact

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Phone

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E-mail

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Skills

PeopleSoft

Staff Management

Market Analysis

Strategic planning

Networking skills

Business development and planning

Account management

Annual reports

Law Understanding

Accounting principles

Profits and losses tracking

Financial records review

Account Reconciliation

Bookkeeping

Software

- Accounting and Book Keeping

2012-07 -
2017-03

Intern

Harsh Kumar & Co., Amritsar, Punjab

- Tax Audit
- Company Audit
- Income Tax Cases
- Service Tax Cases
- Filing income tax and service tax returns
- Client Handling

Education

2010-05 -
2015-07

Chartered Accountant: Auditing

Institute of Chartered Accountants of India - India

2012-10 -
2014-10

B. Com: Accounting And Finance

IGNOU - Open University

1994-04 -
2010-03

High School Diploma

D.A.V Public School - Amritsar

Microsoft Excel

Tally

Busy

Smarttax

Languages

English

Hindi

Punjabi