

Mr. Manoj Kumar Mishra

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Seeking senior level managerial assignments in Telecom/Solar Site Project Operations with an organization of reputed preferably in South/ North India.

PROFESSIONAL SYNOPSIS:-

- ✓ A dynamic professional with **16 Years** of rich experience in managing project operations encompassing deployment large & complex telecommunications and Solar systems.
- ✓ Comprehensive experience in managing overall operations for executing telecom networking projects & Solar Project involving scoping, initiating, positioning the company's products & services to maximize market share, resource mobilization, execution within cost & time parameters.
- ✓ Expertise in executing cost saving techniques/measures and modifications to achieve substantial reduction in all facility types expenditures and work within the budget of the project.
- ✓ Resourceful in conducting cost benefit analysis of projects including the feasibility studies, assessment of requirements, adaptation, quality and assembling of the requirements.

ORGANIZATIONAL EXPERIENCE

Ganges Internationale Pvt Ltd. Sr. Manager Solar EPC from 2012 to Till Date

Overall Engineering in Construction activities: (a) Project Execution, Resource Mobilization, Development of Contractor, Quality adherence, Budgeting and Project Planning. (b) Skills in dealing with Various Client.

Handling Solar Project Client- Renew power Tracker System /Hild energy/Solar Direct/ACME/GameshaTracker System /Maxwell/Bosch Kerala/Vikram Solar/Green Impact tracker system, Azure power, ACME, Juniper Green Energy ,& Enrich All Project in North & South zone & knowledge in Civil/MMS & DC activities.

Solar Projects:---

Alpha Infra Project –MP kukshi ,
Sulochana Cotton Mills—Tamilnadu, Coimbotore

<u>NTPC Singrauli</u>	MP ,Vindhyanagr
<u>ACME POWER</u>	Orissa, Bolangir
<u>Harsha Abakus Solar</u>	RCF project, Mumbai
<u>Solaire Direct</u>	Punjab, Abohar
<u>Solaire Direct</u>	Telangana
<u>Renew Power</u>	Karnataka, Dist-Bellary
<u>Solaire Direct</u>	Mirzapur, UP
<u>Acme Power</u>	RUMS ,Rewa MP
<u>Azure Power</u>	MSDCL Akhadhan Project,Rajstan
<u>Juniper Green Energy</u>	Maharastra .
<u>Azure Power</u>	Bikaner ,Rajastan

PROFESSIONAL ACHIEVEMENTS:

Work Experience	16 Yrs
Level	Sr.Manager Solar Project.
Functional Area	Solar & Telecom Corporate Office Project Management/Site Management
Current Employer	Ganges Internationale Pvt.Ltd.Delhi (India)
Previous Employer	Spink India Pvt Ltd. Delhi (India)
Current Industry	Solar Site Project (Rajasthan Circle)
Current Salary CTC	Rs13.93 Lakh + excluding Allowance
Designation	Sr. Manager Solar
Expected Salary	As per company policy



Technical Expertise:-

1. Strategic planning, resource management, Project Scheduling, developing and implementing process, control quality, cost, time & funds.
2. Development of Contractor & sub-contractors & arranging best offers for material & sub-contract
3. Evaluate construction progress and team performance to ensure Projects are built on schedule and within budget
4. Review, revision, tracking and monitoring of Project schedules with respect to time and cost inclusive of all dependency factors like manpower, machinery, plant and materials.
5. Setting valuation and billing targets for Project month wise, weekly in co-ordination with management
6. Quantity Surveying, analysis of rates and verification of bills, negotiations on analytical & scheduled rates basis
7. Complete the project as per specifications at required Targets complying IS codes & Safety requirements.

Team Management

1. Managing team functions viz. manpower planning, recruitment & selection, induction, training.
2. Leading, mentoring & monitoring the performance of team members to ensure efficiency in process operations and meeting of individual & group targets.

Key Responsibility:--

1. Project Management

- Doing various projects in Solar & telecommunication sector with, Bharti Infratel , and Indus Tower ,BSNL , ATC, Reliance
- Project monitoring & planning of first time right Solar Civil structure, civil Tower Electrical.
- Resource Planning (Manpower, Machinery and Materials).
- Civil Measurements, AT /WCC Plan & Follow-up for Achievement.
- Civil, Electrical, Erection & Retention Billing.
- Site wise reconciliation with finance each month.

2. Vendor Development -Contractor development, Contractor payment & Contractor rate finalization.

3. Rate Contracts: Cost Viabilities, feasibility study for Services.

4. New Site Allocation: Follow ups with Customers.

5. Execution Follow up: Follow Up with Execution Team for Site Completion.

Job Responsibilities & Technical Skills.(from 2005 Nov to 2006 March)-5 months

- 1) Working at Spink India Pvt Ltd Gurgaon as a Quality Engineer.
- 2) Job Responsibility to be check the materials quality during Production of Bearing, Axles, Plastic Equipment etc.
- 3) Daily Reporting to my QC head regarding the rejection of materials.
- 4) To Be check the Product as per drawing provided by client.

Job Responsibilities & Technical Skills.(from 2006 April to 2012 April)Telecom project.

-6 Years.

Involved in construction & project execution of infrastructure (civil & tower) for Airtel in Orissa circle

Leading a team of 12 site engineers & 15 technicians/supervisors for Project works.

Work execution of tower foundation, shelter, DG & tower erection work.

Timely execution of project with the consent of the customer, Quality supervision & planning of all the infrastructure items required for execution of the cell sites.

Involved in local issues and resolved towards site work completion & bill certification of sites.

Project Handled:

- ❖ **Completion of Tower Installation/Erection work of two hundred mobile tower sites**
 - ❖ 60 nos. of Tower foundation work of cell sites in all over Orissa for Airtel
 - ❖ Preparation of Bill & Measurement sheet for customer sign up
 - ❖ Regular meeting with Customer towards early completion of projects and payment follow ups ,
 - ❖ Invoicing & Reconciliation of material supply.
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- *Handling Upgradation projects of Bharti Infratel and TSP project of Bharati Infratel ,WTTIL, ATC,Reliance.*
 - *Making the survey of the sites given by the client and suggesting the up gradation requirements as per the SLA of the customer with the sharing operator and our SLA with the customer.*
 - *Preparation of BOQ and getting it approved from Client*
 - *Follow up with the clients for PO and billing.*
 - *Invoicing the Job executed and supply and getting it certified by the client.*
 - *Developed the infrastructure and resources for this new task assigned by the company.*
 - *Meeting with clients to taken more services to add up the projects in our kitty.*
 - *To Develop the vendor Base for the various jobs i.e. Civil , Electrical ,Erection etc. in the different states and provide to the project teams.*
 - *To provide the WO in time to the vendors to avoid any delay in work.*
 - *To monitor the delay in different stages of activity and eradicate the delay.*
 - *To look after the all the aspects of TSP , from acquisition to Acceptance .*
 - *To co-ordinate between the SCM and projects to see the proper delivery of materials in order to avoid gaps between Milestones.*
 - *To ensure all necessary steps to ensure the proper quality is delivered within time line.*
 - *Looking after Liasoning like Pollution , Municipal , For Airtel ,wttil.*
 - **Achieving Award from Bharti Infratel odisha circle for Best TSP performance & 100 % FTR award.**

Job Responsibilities & Technical Skills in the Solar Project:-(Period-2012 May to till date)-9.5 Years

16 years of experience in Strategic Planning, Project Planning, Management & control, Quality Assurance, Material Planning, Overall Co-ordination and Monitoring.

- Structure foundation and civil work.
- Structure mounting fabrication, Supply & Installation.
- PV module Installation.
- DC Electrical work, Earthing work.
- Plant Acceptance & Handover.
- Handle Local Issues.
- Material Planning and co-ordination with internal department.
- Vendor Development.
- Project planning & Management
- Resource Planning, SCM Operation.
- Project Complete in EPC mode.
- Business Development.
- Meeting with customer for daily Status and target.
- Achieving excellent result in Project.
- Proper planning, organize Direct, Control and evaluate project from initial point to final point according to Schedule, Specification and budget cost.
- Outstanding ability to analyze architectural and engineering plans.
- Designed and implemented the operation strategy for equipment and components.
- Constantly communicated with Research and Development Team.
- Managed all interconnection issues for projects with the local Utility.
- Proper planning for completing the solar project at site within time line.
- Manage with vendor for proper implementation of work.
- Preparing Daily progress report and issue progress schedule to reporting Authority.
- Monitoring project performance including; Schedules, costs, Manpower, Material, safety and Environment and Quality Control.
- Weekly Review Meeting with Site Team.
- Team capacity 600 nos, including Staff and vendor team.
- Leading Team of 25-35 Engineers
- Till date I had handle 1300 Mw Project across all over India. (1250 Mw-fixed type, Seasonal Tilt and 50 Mw-Tracker project).
- Currently working at Rajasthan, Bikaner SECI 600Mw Solar Project, Handling 225 Mw DC packages on EPC mode.

IT SKILLS

- Well versed with Windows, MS Office & Internet Applications.

Education

- MBA from **Gyana bharti institute**, Odisha under Sikim Manipal university, securing first division in the year of 2008..
- B.Tech in Mechanical from **MAGHIGHARIANI INSTITUTE OF TECHNOLOGY AND SCIENCE**, Under BPUT university securing 75% in the year of 2005.
- +2 Science passed from Council of higher secondary Education Odisha in the year 2000 (Pattamundai college, Kendrapara) securing 72%.
- HSC PASSED FROM BSE, ORISSA in the year of 1998 (M.N HIGH SCHOOL pattamundai, Kendrapara) securing 75%.

Personal Profile:-

Date of Birth : 05-feb-1982
Gender : Male
Hobbies : Making friends/listing slow music
Language Known : English, Hindi, Oriya.
MARITAL STATUS : Married.
Strength : Sincerity, Punctuality, hardworking and good character .

Permanent address:

AT :Nuagaon, po-Pattamundai,
Dist—kendrapara,pin—754215.
Mob No- 07975469823, 9938622649

DECLARATION:

I do hereby declare that all the particulars given by best of my knowledge.

Date: - 12/09/2021

Place: Rajasthan

(Manoj Kumar Mishra)