

**UMANG NAMDEV**

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📍 House Number 116 Word N.01 Rajnagar district chhatapur M.P.

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### Objective

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Obtain a challenging leadership position applying creative problem solving and Learn management skills with a growing company to achieve optimum utilization of it's resources and maximum profits.

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### Experience

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#### **Idbook Trade and E-commerce PVT LTD.**

01.03.2021 -

Business Development Executive

01.09.2021

I have a very good work experience here. I got to learn a lot from here, I was placed in internship for 03 months after this I was made TL, whatever work I have done, I have done it very diligently first of all customer call, Data Entry, Work in Website, Hotel add, Digital Marketing, Hotel B2B Rate, Hotel Agreement, Customer Booking, whatever I was asked to do, I did everything very well two products of this company are Hotel and Holidays Package.

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### Education

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2019-2021

#### **Barkatullah University Bhopal M.P.**

MBA ( Marketing & Finance )

77.67%

2015-2018

#### **Dr. Hari Singh Gour Central University Sagar M.P.**

B.Sc. (PCM)

56.8%

2016-2017

#### **Makhanlal Chaturvedi University of journalism and communication Bhopal M.P.**

DCA

61.00%

2015

#### **Government higher secondary Rajnagar district chhatarpur M.P.**

12th

63.8%

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### Skills

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Leadership & customer service

Flexibility & Problem solving

Oral & Verbal communication

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### Projects

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#### **Marketing**

A project was received from the college in which four college were awarded. Going there and promoting the college, Motivation those students for admission in their college and giving information about the college, took the names and numbers of the students, it was a great experience.

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### Achievements & Awards

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Seminar on "issue and challenges in Management & education in India" (RGPV University Bhopal MP)

SAM GROUP OF INSTITUTE Certificate of Excellence ( Field Project Program conducted by SAM Group Bhopal)

Madhya Pradesh Council for Vacation Education & Training, skill Certificate Received diploma in computer operator

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**Language**

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Hindi

English

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**Interests**

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Visiting new place

Talking to new people

Internet surfing

Cooking

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**Activities**

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Dainik Bhaskar Private Limited Company was visited, from which we can see the way yarn is dyed from cotton and how the fabric is made from thread.

Group discussion, A topic was given in this that from this you have to tell which is the best in Online Marketing and Offline Marketing. Another topic was found from which we had to tell that to do marketing, we would be able to explain it better to any person by writing or speaking, thus a lot money was given.

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**My Strength**

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Good Communication skills & Self motivate

Workaholic

Creative Thought & Positive thinking

Innovative & Communicated