

JIMMY PALEJA

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PROFESSIONAL SUMMARY

Seeking a position as an equity trader in the Indian stock market trading firm. Where I can use my knowledge and skills to carry out the work process smoothly and efficiently.

Achievements -

- Photography Club (MIT COLLEGE) secretary for 1 year.
- Managing National Event BHARTIYA CHAHTRA SANSAD (MIT COLLEGE) for 3 years as photography team leader.
- Awarded as the "Trainee of the quarter" for the best performance as a new joiner at Capita India.
- Graduated with MBA degree in "First with Honors" class.

EMPLOYMENT HISTORY

Jul. 2021 – Present
New York, New York

● **Trader, iFundtraders**

- Professional stock market equity trader.
- Trading the stocks on a 5 min timeframe.
- Application of risk management and capital preservation.
- Currently trading with a buying power of \$50000.
- Attending daily training sessions.
- Attending weekly trading sessions with Mr. Oliver Velez.
- Trading on a leading industry professional software - Sterling.

Feb. 2020 – Oct. 2020
Pune, Maharashtra

● **Executive sales manager, Pride Purple Ltd**

- Understand the client's requirements and needs.
- Meet with prospective buyers to show properties, and provide information about it.
- Follow up with the clients and building relationships.
- Negotiate the sale, complete or review appropriate documents and forms.
- Monitor fulfillment of purchase and closure formalities, and ensure that they are handled in a timely manner.

Oct. 2018 – Apr. 2019
Pune, Maharashtra

● **Internship Digital Marketing, Digitize Brand Ltd**

Learning the Digital marketing industry for 3 months.
Focusing on what the client wants and creating campaigns.
Running and managing the campaigns on the live network.

May. 2018 – Dec. 2018
Pune, Maharashtra

● **Customer service executive, Capita India Pvt Ltd**

- Confer with customers by telephone to provide information about products or services, take or enter orders, cancel accounts, or obtain details of complaints.
- Keep records of customer interactions or transactions, recording details of inquiries and complaints.
- Determine charges for services requested, collect payments, or arrange for billing.
- Compare disputed merchandise with original requisitions and information from invoices and prepare invoices for returned goods.
- Assist customers by providing information on payment and policy-related queries.
- Managing average handling time with the customers to give maximum output.

EDUCATION

Present

● **Professional equity Trading: Stock markets (US markets)**

- iFundtraders - New york, New york

Apr. 2021

● **MBA: Aviation**

- Ajeenkya DY Patil - Pune, Maharashtra

May. 2018

● **BCA: Computer Application**

- Maharashtra Institute of Technology - Pune, Maharashtra

May. 2014

● **10 + 2: Commerce**

- Indian School Muscat - Muscat, Muscat

LANGUAGES

Fluent

● **English**

Native speaker

● **Hindi**

Basic

● **Arabic**

SKILLS

- | | | |
|-------------|---|---|
| Experienced | ● | MS Powerpoint / MS Excel / MS word |
| | ● | Driving (Valid Omani driving license) |
| Skillful | ● | Management and leadership |
| Experienced | ● | Sales Pitching |
| Experienced | ● | Communication |