

Ajit Bhagwan Dhumal

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Professional Summary:

- Accomplished **Purchase Engineer** with more than **6 years'** experience in the field. Intend to build a career as a Purchasing lead in a reputed organization, which will help me to explore myself fully and realize my potential.
- Experienced Senior Engineer Purchase with a demonstrated history of working in the Electronic/Electrical Manufacturing Industry. Skilled in Procurement, Purchasing, Materials Management, Vendor Management, Budgeting, Costing and Comprehensive Planning. Strong business development professional with an Engineer's Degree focused in **Electronics and Telecommunication Engineering** from **University of Pune**.
- Expertise in implementing cost saving measures to achieve reduction or rejection of raw materials, negotiating with vendors, developed cost saving tracker for same.

Skills:

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|-------------------------------|-------------------------|
| ● Procurement & Purchasing. | ● Time Management |
| ● Materials Management | ● Vendor Management |
| ● Contracts/Negotiation | ● Detail Oriented |
| ● Logistic & Transportation | ● Relationship Building |
| ● Judgement & Decision Making | ● Leadership |
| ● Flexibility & Adaptability | ● Budgeting |

Work History:

1. Senior Officer Purchase, Jul'2021 to Current

Minda Katolec Electronics Services Pvt Ltd. (UNO Minda Group) – Pune, MH.

Company Profile: MKESPL it's a part of UNO Minda Group working in an Electronics Manufacturing Services (EMS), have expertise in Printed Board Mounting and Electronic Equipment Assembly.

Major Projects: Tata Motors, Toyota, Maruti Suzuki, Bajaj, etc. (All Automotive Projects).

Roles & Responsibilities:

- New Product Development.
- Selection and Development of vendors and suppliers to have new and upgraded sources of materials.
- Establishing terms, pricing, quality requirements, delivery and contracts.
- Collection of quotations as per requirements conducting negotiation and finalize same.
- Make costing for new projects.

2. Senior Officer Purchase & Store, Jul'2019 to Jun'2021

Technofour Electronics Pvt Ltd. (Technofour Group) - Pune, MH.

Company Profile: It's a part of Technofour Group major manufacturer of Metal Detector, Pin Hole Detector & Checkweigher. Also working in pure Electronics testing and assembly under Cleanroom-6 as per ISO standards.

Major Projects: All Food and Pharma Industries, ARDE (Armament Research & Development Establishment – Defence).

Roles & Responsibilities:

- Leading all Purchase and Store related activities in Electronics commodities as a Head of Purchase and Store department.
- Planning and Procurement of materials from vendors as per requirement.
- Handling procurement for infrastructure (Cleanroom) related all parts, machines, contracts and capex parts.
- Maintain proper record for documentation related to purchase, store and planning.
- Develop new vendor as per standards fix by ARDE.
- Accountable for bills and payments of various vendors and suppliers.
- Materials Management, Stock Verification, Analysis of Vendor Performance and Price Variation, Transportation, Purchase orders and Purchase related all activities.
- Handling quality issues with suppliers, resolving and maintaining the commercial standards.
- Materials Management, Stock Verification, Analysis of Vendor Performance and Price Variation, Transportation, Purchase orders and Purchase related all activities.

3. Assistant Manager Purchase, Nov'2018 to Jun'2019**Raj Industries (Star Engineers (I) Pvt Ltd.) – Pune, MH.**

Company Profile: Raj Industries is a leader in Manufacturer of varied range of Wiring Harnesses, supports to Automobile industries.

Major Projects: Bajaj, Honda, Suzuki, KTM, Piaggio, etc.

Roles & Responsibilities:

- Leading purchase, planning, store and logistic related activities.
- Planning and Procurement of materials from vendors as per requirement.
- Maintain BOM in system as per manufacturing processes details.
- To purchase wire harness related parts, like cables, terminals, couplers/connectors, grommet, sleeves, capacitors, diodes, gum seal, dummy seal etc.
- Evaluating vendors & negotiating the price, delivery schedule and terms and conditions with them.
- Manage store budgets and maintain financial records.
- Source, select and negotiate for the best purchase package in terms of quality, price, terms, deliveries and services with suppliers.

4. Senior Engineer Purchase, Sep'2015 to Oct'2018**InYantra Technologies Private Limited – Satara, MH.**

Company Profile: ITPL is a leader in Electronics Manufacturing Services (EMS), have expertise in PCB Assembly and Box Builds. Supports to Automotive, Power Electronics, Consumer and Alternative Energy based industries.

Major Projects: Emerson/Vertivco, Minda Stoneridge, Mahindra Susten, Tokheim India, Gefran, Ducati, Flsmidth, Electrica (Tata Motors & Mahindra), Suzlon, Wind World, etc.

Roles & Responsibilities:

- Material Procurement Receipts, Physical Inspection, Materials minimum & maximum level of Critical & Fast-Moving Items, maintaining purchase related documents.
- Negotiation costs, commercial terms related to purchases.
- Selection and Development of vendors and suppliers to have new and upgraded sources of materials.

- Handling detailed end-to-end procurement process for various electronic components from requisition stage till payment processing.
- Working with the supplier for the MRP signals to reduce the inventory level of the non-moving material and improve the stock level for the required material for production.
- Ensure competent quality execution of all regular purchasing duties and administrative works
- Development of alternative local sources for imported raw materials which helps in cost saving.
- To purchase all materials, like Electronics, Electricals, Electro-Mechanicals, Consumable and Capex parts.
- Responsibilities of fully Computerized and ERP procurement. Screening of requisitions prior to forwarding for procurement in-charge.

Educational Qualification:

- Passed B.E. (E&TC) with 61.47% from Pune University – 2013.
- Passed H.S.C. (Science) with 75.67% from Maharashtra Board – 2008.
- Passed S.S.C. with 77.33% from Maharashtra Board – 2006.

IT/Technical Skills:

- Good knowledge of Ms-Office.
- Good knowledge of PCSOFT ERP, Tally ERP 9 and SAP MM.

Area of Expertise:

- Negotiating.
- Material Supply Solutions Estimating.
- Vendor Development.
- Project Management.
- Supplier Relationship Management.

Additional Information:

- Saved almost avg. Rs.36 Lakh per Annum on purchase of materials developing new vendors and renegotiating the prices.
- Cost reduction for transportation by almost 3%-4%.
- Reduced number of vendors by consolidating services.

Declaration:

I **Ajit B. Dhumal** hereby declare that the information furnished in the resume is true and reliable to the best of my knowledge.

Date: / / .

Signature
(Ajit B. Dhumal)