



ADITYA GOGIKAR



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PROFESSIONAL SUMMARY

Experienced with over 8 years of experience in Used Car Industry. Excellent reputation for resolving problems and improving customer satisfaction. Proactive knowledge with demonstrated leadership abilities, strategic planning expertise and problem-solving acumen.

SKILLS

- Procurement
- Store Operations
- Staff Management
- Business Planning
- Product Sales
- Market Research
- Product Development
- Consulting

WORK HISTORY

RETAIL ASSOCIATE 05/2021 to CURRENT

OLX AUTOS | HYDERABAD , TELANGANA

- Exceeded sales goals and accomplished business objectives by inspiring staff and promoting target products.

PRODUCT MANAGER 01/2021 to 04/2021

SHRIRAM AUTOMALL INDIA LIMITED | WARANGAL, TELANGANA

- Monitored market trends and competitor performance and analyzed gaps to update promotional strategies and maximize sales.

ASSURED MANAGER 08/2016 to 01/2021

TATA MOTORS | WARANGAL, TELANGANA

- Managed Quality Assurance program, including on-site evaluations, Procurements, sales and customer Relations.

TEAM LEAD 06/2015 to 07/2016

HONDA INDIA | WARANGAL, TELANGANA

- Reviewed sales and gross profit reports to determine options for increasing market growth.

CUSTOMER SERVICE ASSOCIATE 06/2013 to 06/2015

VODAFONE SOUTH LIMITED | WARANGAL , TELANGANA

- Maintained accurate and current customer account data with manual forms processing and digital information updates.

SALES ASSOCIATE 01/2012 to 05/2013

HYUNDAI INDIA | WARANGAL , TELANGANA

- Provided positive first impressions to welcome existing, new and potential customers.

EDUCATION

BACHELOR oF ARTS

Dr.B.R AMBEDKAR OPEN UNIVERSITY, HYDERABAD

INTERMEDIATE | M.P.C

S.N JUNIOR COLLEGE , WARANGAL

S.S.C

BLUE BELLS HIGH SCHOOL , WARANGAL