

RESUME

MNS . SHASHI KUMAR

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OBJECTIVE

To work in an organization that provides me with an opportunity to grow and learn, and help me to achieve my personal as well as organizational goals

EDUCATIONAL QUALIFICATION

- Post Graduation (MBA- Marketing) from Badruka PG Centre, Hyderabad . in the year 2017.
- Bachelor degree in BSC Computers from Pragathi maha vidyalaya .
- Intermediate in MPC from Sri chaitanya Jr. College .
- SSC from Oxford grammar school.

TECHNICAL SKILLS

- Operating systems-Win 7,Xp,Win 8
- Ms word, Ms power point, Ms excel

EXPERIENCE

- Working in **RADIANT DISTRIBUTERS (LUBSTAR LUBRICENTS)** as a senior sales executive.
- Worked in **ANI TECHNOLOGIES (OLA)** as a Business Development Executive for 2 years from may'2018-may'2020.
- Worked in **SUMO BISCUITS PVT. LTD.** as Sales and Marketing Executive for one year 2017 -2018.

JOB DESCRIPTION

- Detail discussion on policy, services & other benefits to agency client.
- Day to day planning on agency visits.
- Monthly planning to achieve targets.
- Daily discussions with team new client visits.
- Changes in schemes updating to existing client.
- Cold calling to existing clients and new clients.

ACHIVEMENTS

- Completed important projects on time and also trained other executives increased performance.
- Performing daily targets and tasks on time and received awards and certificates.
- Stood employee of the month multiple occasions.

EXTRA CURRICULAR ACTIVITIES

- Stood first in intra college quiz competition at Pragathi maha vidyalaya
- Organized cultural events in college level.

PERSONAL SKILLS

- Good knowledge in computers specially in MS office & Power point
- Presentation skills
- Hardworking
- Team player
- Passion to learn new things

PERSONAL PROFILE

Date of Birth: 01-02-1995

Father Name: M S G L Mallikarjuna Rao

Gender: Male

Nationality: Indian

Languages known: Telugu, English, Hindi

Hobbies & Interests: Playing Basketball, Listening music, Reading books

Address: TRT-65, Seethaphalmandi, Secunderabad-61

DECLARATION

I, MNS SHASHI KUMAR hereby declare that the information furnished above is true to the best of my knowledge. If given an opportunity I would perform up to the best of your expectations

Place:

Date

(M N S SHASHI KUMAR)