

QUALIFICATION	INSTITUTE	BOARD/UNIVERSITY	YEAR	%/CGPA
B.sc(Ag)	M.S. SWAMINATHAN SCHOOL OF AGRICULTURE, PARLAKHEMUNDI	CENTURION UNIVERSITY OF TECHNOLOGY AND MANAGEMENT, PARLAKHEMUNDI, ODISHA.	2019	7.65
XII	KLN JUNIOR COLLEGE , MIRYALAGUDA	STATE BOARD	2015	71.4%
X	KAKATIYA CONCEPT SCHOOL, MIRYALAGUDA.	STATE BOARD	2013	8.2

JOB

SHANMUKHA AGRITEC LTD (Oct 2020 to March 2021)	• Worked as “Marketing Development Executive” • Conducted field trails and maintained “control and treated plots” for the product awareness • Performed Through field promotional activities such as pre-sowing campaigns, Farmer Training Programs. • Field days and Field trips in key villages of the assigned area. • Actively manage relationships with Distributors and Retailers. • Focus on accurate and timely planning, placement, liquidation and collections. • Undertaking the required “channel management” to ensure availability of company stocks.
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INTERNSHIPS

SILKS (Sericulture Information Linkages & Knowledge System) [December 2018 to April 2019]	• Practiced detailed process of culturing silkworms and observed each and every stage of its lifecycle. • Observed the process of developing different hybrids of silkworms. • Learnt about the extraction of silk from cocoons.
AVANI SEEDS LTD (May 2018 to June 2018)	• Observed the company activities in logistics and supply chain sector and their marketing strategies in different stages.

CERTIFICATIONS

PRADHANA MANTRI KAUSHAL VIKAS YOJANA	• It is a course of two months where we got trained for the certified seed production and got a certificate of qualified seed grower in 2018.
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SKILLS

SKILLS	• Communication Skills , Empathy , Adaptability , Flexibility , Negotiation , Time Management.
TECHNICAL-SKILLS	• Good knowledge in Tally, Ms-office& Excel.
LANGUAGES KNOWN	• Telugu, Hindi, English, Urdu.

EXTENSION WORK

RAWEP (June2018toNov2018)	• Worked with the farmers in the fields and helped them to learn about the new agriculture techniques and made them practice. • Participated in various extension programs for the welfare of the farmers. • Understood the challenges faced by the Anganwadi workers and helped in the irrelevant fields.
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EXTRA CURRICULAR ACTIVITIES

PARTICIPATIONS	• Participated in the Kisan Mela and organized different programs for the farmers in 2019.
ACHIEVEMENTS	• Won 1st prize for sustainable agriculture seminar in the year 2019 in Centurion University of Technology and Management.

PERSONAL DETAILS

ADDRESS	• H.NO:2-8/6, Laxminagar Colony, Suraram, Medchal Malkajgiri Dist, Hyderabad ,PIN-500055
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