

CURRICULAM – VITAE

SAJID KAMAL

Email: sajidkamalsn@gmail.com

Career Objective: -

To contribute to the organization where I can enhance my skill sets by working in a challenging and competitive environment while at the same time contributing to the growth of the organization.

Experiences:- (Total 10 Years Experience)

Organization:- State Bank of India

Location:- Bilthara Road (Ballia)

Designation:- Business Correspondent

Duration:- Working From Oct-08 to Nov-18

Job Description: - Business Correspondents are representatives of a bank,

Responsible for building awareness, sourcing prospective customers.

Business Correspondents are also responsible for carrying out banking transactions for existing customers,

Identify the new customers

open online kiosk SB Accounts

source all loan files to link branch

maintain MIS report/registers

maintain office work and staff

handle 7000+ saving accounts customers

withdrawal and deposit/ money transfer

Update details of customers acquired and status into information system/records.

Prepare and submit periodic reports on status of acquired customers to supervisor/ manager

CTC:- 3 Lacs per annum (commission lumpsum)

Organization:- SBI Life Insurance

Location:- Belthara Road (Lucknow-1 Region)

Designation:- Sales Advisor

Duration:- Working From Sep-07 to Oct 16

Job Description:- Manages sales of the company's products and services in within a defined geographic area, province or country. Ensures consistent, profitable growth in sales revenues through positive planning, deployment and management of sales personnel. Identifies objectives, strategies and action plans to improve short- and long-term sales and earnings. Identify customers for insurance selling.

CTC: - 2.28 Lacs per annum (commission lumpsum)

Academics Qualification –

B.A. (Hons.) Passed from AMU Aligarh in 1995

Diploma in Banking Administration in 1996

Banking Knowledge with cross selling banking products

Strengths and Skills:

Team worker, disciplined, mature, devoted, have good communication skills.

Personal Details:

Permanent Address: Delight Studio, Ansari Market

P.O.: - Bilthara Road,

Distt. Ballia – 221715

Uttar Pradesh (India)

Contact No.: +91- 9520695959

Date of Birth: 14/11/1975

Gender: Male

Marital Status: Married

Nationality: Indian

Email id: sajidkamalsn@gmail.com

Passport Details:-

Passport Number- S9154079

Date of Issue- 04/01/2019

Date of Expiry- 03/01/2029

Place of Issue- Lucknow

Declaration:

I hereby declare that the details given above are true to the best of my knowledge and belief.

Date

Place:

(SAJID KAMAL)