



SURAJ SINGH

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Dm Colony Civil Lines Banda



OBJECTIVE

Dedicated Business Development Manager efficient in completing daily tasks in fast-paced environments. Proficient in product compliance, requirements and payment schedules. Adept in managing all customer disputes and resolved discrepancies. Seeking role with increased responsibility.

EDUCATION

Chhatrapati Sahu Ji Maharaj Kanpur University

2014

Pursued B-Com from Upardaha Baraut Degree College

Ishwar Sharan Inter College Allahabad

2011

Have done 10+2 in commerce stream

PERSONAL DETAILS

Date of Birth : 16/08/1994

Marital Status : Married

Nationality : Indian

SOFTWARE

- FINACLE
- CRM
- TURBO

HOBBIE

Love to watch sci-fi movie by MCU and DC Universe. As the characters struggle related to real life shown on films are very much engaging while watching.

SKILLS

- Sales •Team Building •Decision Making •Problem Solving •Interpersonal •Curious •Creative

EXPERIENCE

Tata Motors Finance Solution Private Ltd

08/02/2021 - Present

Business Development Manager

- Currently working as a Business Development Manager at Tata Motors Finance Solution Private Ltd and have experience of handling vendors.

- Have a good command on refinance & repurchase of used commercial vehicle, loan collection.

- Negotiate payoff deadlines or payment plans and handle questions or complaints.

Shri Ram City Union Finance Private Ltd

02/09/2014 - 17/12/2018

Senior Product Executive

- Improved efficiency of operations, tracked weekly sales of two Wheeler vehicles and produced reports for senior management to initiate plans for corrective action as deemed appropriate.

- Test various financial documents and report for accuracy and compliances.

- Continuously improved customer service, brand awareness and company's reputation by providing service.

- Collaborated with others company's sales executive and expertise to communicate effectively and persuasively with clients and close deals.

LANGUAGE

- Hindi •English