

MD AKIL KHAN

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CORE COMPETENCIES

- Management
- Project Planning
- Project Handling
- Analyze Design
- Build and Deploy Strategy
- Data Analysis

MANAGEMENT SKILLS

- Human Resource Management Skills
- Excellence in Analysis and Problem Solving
- Marketing Strategies
- Strong Influencing Skills
- Achievement oriented Team Builder

- ❖ A dynamic professional nearly **2 years** of experience in Managerial work in Project Managing, Planning, Handling and Reporting using **MS-Office**.
- ❖ Excellent quality of Human Resource Management to increase the productivity and reduce the production cost.
- ❖ Excellent capabilities of making plan regarding the project and motivate our team according to the plan to achieve pre-defined objectives and remove the pre-defined deadlines to achieve Goal.
- ❖ A keen planner with proven abilities in devising strategies to augment business, streamline distribution networks, promote products for business excellence.
- ❖ Recognized proficiency in spearheading marketing operations with keen focus on accomplishment of mission & profitability targets.
- ❖ The stints in diverse sectors have sharpened abilities in identifying potential, deconstructing complex situations and further conceiving and implementing streamlined solutions that have led to increased revenues, profitability and overall success.
- ❖ Proven track record of successfully superseding predefined targets and accomplishing consistent growth in turnovers.
- ❖ Exemplary skills in communication, presentation with demonstrated abilities in mentoring motivated teams towards achieving organizational goals.

Proficiency Forte

- ❖ To execute the project in efficient manner.
- ❖ Ensure implementation of designs and plans on site.
- ❖ Made cost effective Plans for the projects.
- ❖ Working on **Capacitor Panel** and **PLC Panel**.
- ❖ Experience in **Single & 3 Phase** line.
- ❖ Maintenance experience of **Integrated Power Supply**.
- ❖ Identifying target, **plan activities** to achieve volume estimations, review / merchandising & execute promotions to ensure movement of slow moving & deadlines.
- ❖ Conceptualizing & implementing **communication strategies** for work lines, corporate image etc. to build consumer preference & achieve organizational targets.
- ❖ Formulating **budgets and ensure adherence to planned expenses**.
- ❖ Creating an environment that sustains and encourages high performance; motivate teams in optimizing their contribution levels.

Organizational Experience

Working in Indian Railway as a Service Engineer under **Bell Infocom**, Authorized by **Amara Raja Company** since 24 –Feb-2020.

Key Result Areas:

- ❖ Facilitates presence at local events to **build brand equity** & visibility in key customer segments.

Achievements:

- ❖ Increased the rate of productivity.
- ❖ Formalizing & materializing the tie-ups & setting up operational procedures.

Educational Qualification

- ❖ B. Tech in Electrical & Electronics Engineering from Maulana Azad Colledge of Engineering Technology, Neora, Patna, Bihar in 2018.
- ❖ Intermediate from B. S. E. B. Patna (Bihar) with 2st Class in 2014.
- ❖ Matriculation from B. S. E. B., Patna (Bihar) with 2st class in 2012.

Strengths

- Self confidence, positive mental attitude & Creativity Capability.
- Excelled in developing and maintaining a good rapport in the circle.
- Ability to manage multiple task simultaneously.
- Team worker and flair to learn new things.
- Ready to accept Challenge.

Personal Details

Father's name : Zunaid Khan
Date of Birth : 18 – Aug - 1996
Gender : Male
Religion : Islam
Marital Status : UnMarried
Nationality : Indian
Linguistic Skill : English, Hindi, Urdu
Permanent Address : At + P.O: Piroo, P.S.: Haspura,
Dist.: Aurangabad, Bihar
Pin 824120
Corresponding Address : Same as Above

DECLARATION

I solemnly affirm and declare that the above given information is true and correct to the best of my knowledge and nothing has been concealed by me.

Date: _____

Place: _____

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Signature