

Curriculum Vitea

KIRTI GUPTA

Address:

POST BAKIYA BAILO BAKIYA

Distt.-Satna (M.P.), Pin-485001

Mob.8517993869 / 6261406362

E-mail Id: kirtigupta59096@gmail.com

OBJECTIVE:

- To work in a dynamic professional environment with growing organization and be a part of team of competent people working on challenging projects where I can simultaneously apply and enhance my knowledge.

EDUCATIONAL QUALIFICATION:

Degree/Class	Qualifying Year	Discipline	Board/University	Percentage/C.G.P.A (Aggregate)
B.S.C	2016	Bio	APS UNIVERSITY REWA	59%
12 th	2013	Mathematics and Science	M.P. Board Bhopal	56%
10 th	2011	All Subject	M.P. Board Bhopal	51%

TECHNICAL SKILL:

- Operating Systems : Windows XP/7/8/10

STRENGTH

- Easily adjust to the environment.
- Interested in learning new things.
- I never hesitate to work hard.
- Ability to adopt various types of work environment.

EXPERIENCE :**Organization: ICICI BANK LTD****Role: CASA Senior Officer****From:- August 8th 2018 to Till Date****Job role :-**

- Facilitate cold and warm calls to prospective leads schedule and follow through on calls with leads and current customers.
- Source and work customer referrals
- Promote specific products as directed by upper management
- Maintain positive business and customer relationships in the effort to extend customer lifetime value
- Develop strategies for more effective sales, both individually and as part of a team

KEY COMPETENCES & SKILLS :

- KYC.
- Quality Customer Service & Customer Relationship, acquisition and retention. •

Cross – selling.

- Effective communicator and listener.

PERSONAL DETAILS:

<i>Name</i>	: <i>KIRTEE GUPTA</i>
<i>Father's name</i>	: <i>Shri. BRAJESH GUPTA</i>
<i>Mother's name</i>	: <i>Smt. SUNITA GUPTA</i>
<i>Father Occupation</i>	: <i>Farmer</i>
<i>Date of birth</i>	: <i>10 July 1996</i>
<i>Marital status</i>	: <i>Unmarried</i>
<i>Nationality</i>	: <i>Indian</i>
<i>Language Known</i>	: <i>Hindi, English</i>
<i>Religion</i>	: <i>Hindu</i>
<i>Category</i>	: <i>General</i>
<i>Assets</i>	: <i>Positive attitude, convincing leading ability and hard working.</i>

Address : Vill/post- Bakiya Bailo Dist - Satna (M.P)

DECLARATION:

- I hereby declare that the information given above is true to the best of my knowledge and belief.

PLACE - SATNA KIRTI GUPTA DATE -